

# DELL EMC SERVICES FOR MICROSOFT SKYPE FOR BUSINESS

Connecting people anywhere, from any device

## ESSENTIALS

### Dell EMC can help you:

- Improve productivity and collaboration through integrated instant messaging and presence, web, voice and video conferencing
- Adopt and integrate enterprise voice solutions
- Leverage highly available on-premises solutions and Office 365 to create a flexible hybrid cloud communications infrastructure

## Business Challenges

To remain competitive, today's always-on workforce demands greater mobility and around-the-clock global connectivity on an ever-increasing array of devices. How can you provide a business communications platform that meets these requirements and improve productivity while also maintaining your current level of control and reliability?

Unifying enterprise communication technologies, such as email, instant messaging, conferencing presence, voice, and video, can greatly improve productivity—not just in terms of internal communications, but also in external communications with customers and partners. Implementing a unified communications architecture that enables real-time communication and improved collaboration brings immediate benefits to the business.

## Service Description

Dell EMC can help you plan, design and integrate a communications strategy to improve efficiencies across your organization. We apply proven methodologies and unique IP to uncover business challenges and help you realize the benefits of a Unified Communications and Collaboration (UC&C) solution.

The Dell EMC consulting services for Skype for Business enables enterprises to create a highly available communications infrastructure that supports improved collaboration and productivity. This service provides a holistic solution that encompasses core unified communications technologies—Skype for Business, Microsoft Exchange Server, Microsoft Office 365, and Microsoft Active Directory. Dell EMC consulting services offer a proven methodology executed in four stages.

## Discovery

Our teams start with requirements gathering and an assessment of your current environment. This in-depth assessment reviews your existing Microsoft infrastructure, determines what is required to support the new unified communications solution, and gathers requirements from a representative cross-section of business stakeholders.

## Definition

Next, we develop a unified communications architecture adapted for your environment and a detailed deployment plan with specific project timeframes. Our consultants build a proof of concept and construct the tools and processes needed to migrate to unified communications.

## Construction

In this phase, we develop a comprehensive testing and validation plan to address both technical and procedural areas that support ongoing operations as the migration and any related infrastructure consolidation occur. A core infrastructure build-out and pilot migrations precede the move to a full production environment to further reduce risk and align with your requirements.

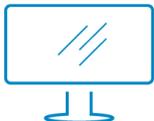
## Delivery

Transitioning thousands of users from an existing unified communications platform to a new one is complex and time-consuming. During the delivery phase, all the careful planning from the first three phases is put to the test as we complete the migration to Skype for Business. We understand and address cross-platform integration issues and user experience requirements.

## Summary of Benefits

Dell EMC services for Skype for Business enable you to accelerate the improvements in productivity and collaboration that today's business climate demands. Our Microsoft-certified consultants will help you envision the early stages of a transformation, speed your transition to Skype for Business and lower overall project risk and business disruption.

We understand the complexities of deploying Microsoft applications and the infrastructure and devices that support them. Dell EMC has received 49 Microsoft Partner of the Year awards and earned Microsoft competencies for our global customer experience deploying Microsoft applications and operating environments, including UC&C. Let Dell EMC help you gain the most from your Skype for Business investment.



[Learn more](#) about  
Dell EMC Services



[Contact](#) a Dell EMC Expert