

DELL EMC CONVERGED INFRASTRUCTURE SERVICES PORTFOLIO OVERVIEW

MODERNIZE FASTER AND SIMPLIFY IT

The global Dell EMC Services portfolio includes comprehensive technology and deployment services to help customers gain the most from their Dell EMC converged infrastructure and accelerate their modernization journey. These services for Vblock[®] Systems, VxBlock[™] Systems, VxRack[™] Systems, and VxRail[™] Appliances dramatically reduce time to value and minimize risk by applying proven deployment practices – beginning in the factory and continuing with and far beyond on-site installation. Choose the right mix of deployment, residency, onboarding, software upgrade, hardware expansion, and other service options available directly from Dell EMC or through our extensive global partner ecosystem. Complementary Dell EMC consulting services (for Enterprise Hybrid Cloud and Native Hybrid Cloud) and Virtustream managed services are available to help you further simplify operations and complete your organization's IT transformation.

WHAT WE OFFER

Dell EMC Vscale[™] Architecture Services

- Evaluates key areas, such as scale and capacity planning, workload requirements, and operational requirements – leading to the right scale-out data center design for your organization
- Provides an overall architecture design, migration strategy, policy definition, and an implementation and execution proposal
- Accelerates time-to-value by installing and configuring optional software-defined network (SDN) software or hardware on Dell EMC converged infrastructure
- Configures Dell EMC converged infrastructure systems and connects them to the Dell EMC Fabric
- Extends Dell EMC life cycle assurance across the architecture and delivers unmatched application agility

Residency Service

- Provides trusted resources and expertise to support Dell EMC converged infrastructure systems
- Focuses on customer-specific needs and provides day-to-day technical support, specific operational advice, and improved management of customers' converged infrastructure
- Improves productivity, reduces risk, and accelerates adoption

Site Readiness Assessment Service

- Assesses the data center for Dell EMC converged infrastructure systems installation readiness and plans for required facilities upgrades, using facilities resources more efficiently
- Provides a detailed Site Readiness report clearly documenting requirements prior to the arrival of the Dell EMC converged infrastructure systems
- Eliminates costly delays by ensuring efficient, successful deployment of the infrastructure

Factory Build and On-Site Deployment Services

- Includes resources for overarching program management and provides planning, design, deployment, and integration services
- Drives full-scale system implementation and knowledge transfer while leveraging Dell EMC best practices
- Accelerates time-to-value and reduces risk through pre-integration and logical configuration of technologies in the Dell EMC factory before system shipment

Onboarding Service

- Enables your team to move your Blocks and Racks to production more quickly and with a strong comfort level
- Helps you simplify ongoing operations through best practices and development of a “runbook” under the guidance of specialized technical consultants
- Ensures that you derive maximum value from your CI investment, including faster time-to-market and lower costs

Workload Migration Service

- Efficiently and cost-effectively moves x86-based physical or virtual server workloads to Blocks
- Includes full project management and applies proven tools and methodologies to deliver a pre-validated solution

Hardware Expansion Services

- Provides turnkey solutions for expanding existing capacity of Dell EMC converged infrastructure systems, including assessment, planning, and execution of upgrade activities
- Frees in-house IT resources by reducing the effort required to evaluate and execute hardware expansion

Software Upgrade Service

- Provides software update services (including assessment, planning, and execution) for Dell EMC converged infrastructure systems
- Aligns the systems with current release certification matrices (RCMs) for continued VCE™ Support (Blocks and Racks)
- Minimizes risk by implementing a pre-engineered, pre-defined, and pre-tested upgrade path
- Frees in-house IT resources by reducing the effort required to evaluate and execute software updates

VCE Vision™ Installation Service

- Provides expert installation of VCE Vision™ Intelligent Operations software on Dell EMC converged infrastructure systems to minimize implementation risk
- Reduces costs and cycles that typically result when software is installed by in-house IT resources
- Enables you to quickly take advantage of valuable VCE Vision™ software capabilities to monitor Dell EMC converged infrastructure systems

VCE Vision™ Multi-System Management Service

- Provides expert design, planning, and implementation of VCE Vision Multisystem Management (MSM) clustering in your Dell EMC converged infrastructure environment
- Enables you to quickly begin managing multiple Dell EMC converged infrastructure systems from a single dashboard within VCE Vision software

Workload Performance Assessment Service

- Analyzes virtual environment performance data and system constraints over a period of time, providing improved visibility into resource utilization
- Identifies the most efficient resource utilization and workload performance mix for the Dell EMC converged infrastructure systems

BROAD ECOSYSTEM OF PARTNERS TO ACCELERATE CUSTOMER SUCCESS

Dell EMC is dedicated to providing our customers with the fastest, most effective path to pervasive virtualization and cloud computing. We've developed a broad ecosystem of partners around the world who have been trained to deliver professional services that are designed to take full advantage of Dell EMC converged infrastructure systems. These service partners adhere to the same industry best practices and proven deployment processes that Dell EMC has developed, so they can facilitate each customer's journey and accelerate their success.

Dell EMC converged infrastructure systems provide an organization with the ideal foundation for a cloud-computing environment. To realize these benefits as quickly and efficiently as possible, talk to Dell EMC or a Dell EMC partner.

FOR MORE INFORMATION

More information about Dell EMC solutions and services is available from dell EMC.com and from your local Dell EMC representative.

ABOUT DELL EMC

Dell EMC is the world market leader in converged infrastructure and converged solutions. Through Converged Infrastructure and Solutions, Dell EMC accelerates the adoption of converged infrastructure and cloud-based computing models that reduce IT costs while improving time to market. Dell EMC delivers the industry's only fully integrated and virtualized cloud infrastructure systems, allowing customers to focus on business innovation instead of integrating, validating, and managing IT infrastructure. Dell EMC solutions are available through an extensive partner network.

For more information, go to dell EMC.com/ci.

To learn more, contact your local representative or authorized reseller

