DELL EMC SERVICES FOR MICROSOFT ENVIRONMENTS

BUSINESS CHALLENGE

What is your strategy for integrating Microsoft® technologies into your cloud and data center architectures? How will you prepare your Active Directory environment for cloud initiatives? What are your plans for developing a messaging architecture to address Exchange-to-Exchange, cross-platform, and Exchange-to-cloud considerations? What is the plan for optimizing your SQL Server databases?

If you cannot already address questions like these, it’s time to turn to a trusted Microsoft technology partner like Dell EMC®, whose services team can help you find the answers and achieve your goals.

SERVICES DESCRIPTION

Across our suite of Microsoft offerings, Dell EMC provides expert guidance to accelerate your Microsoft technology adoption. Our business-focused approach defines a strategy to align technology with your organization’s business goals. Our capabilities include:

• **Private, Hybrid and Public Cloud.** Dell EMC has taken on a leadership role in this arena. We help you evaluate your business priorities against various cloud models—on-premises, Azure, Office 365 or hybrid solution—and rapidly provide a set of recommendations based on the key findings. We analyze and evaluate the options across your security, compliance, availability, and functionality requirements—and even provide a cost analysis.

• **Unified Communications and Directory Services.** We leverage highly available on-premises solutions and Office 365 to create a flexible hybrid cloud communications infrastructure. When it comes to Microsoft Exchange or Skype for Business, we’ll help you develop the best messaging and communications strategies. And whether you choose on-premises or cloud-based hosting, Dell EMC can help you optimize the platform and reduce your costs. Dell EMC’s services for Microsoft Skype for Business can help you improve productivity and collaboration through integrated instant messaging and presence, web, voice, and video conferencing. And we consolidate and modernize your directory services platform to ensure that your Active Directory is "cloud ready."

• **Database, Web, and Collaboration.** Microsoft SharePoint and SQL Server are critical business productivity platforms. We provide comprehensive services to help our customers migrate to modernized, automated “as-a-service” architectures. For SharePoint, our user-centric design and iterative build approach delivers compelling, personalized web, mobile, portal, intranet and collaboration solutions. For SQL Server, we design and build self-service data platform solutions using the full suite of Microsoft business intelligence tools.

• **Applications and Platform Management.** Updating your applications and platforms is not only necessary at EOL, but also desirable in terms of taking

ESSENTIALS

• Longstanding Dell EMC-Microsoft technology partnership
• Thousands of Microsoft services engagements
• Broad range of services spanning all Microsoft technologies
advantage of new features. Leveraging our application-centric approach to prepare for migration, we help you create a plan and execute. From upgrading and migrating to managing, we help you modernize your infrastructure services from backend data center to operational management of all business applications and supporting infrastructure. Services span Systems Center desktop automation and orchestration tools and Windows Server environments.

SUMMARY OF BENEFITS

Dell EMC has a long history of working with Microsoft and is a proven, award-winning Microsoft partner. We leverage our expertise in applications, infrastructure, and Microsoft technologies to optimize your environment.

Dell EMC can help you realize your strategy—defining business requirements, designing architectures, and implementing solutions. Whether you want to move from a physical to a virtual environment, adopt new cloud strategies, transition to new versions of Microsoft products, or consolidate other technologies onto Microsoft platforms, our services de-risk the process.

Our holistic approach helps you minimize business disruption, and our proven methodology ensures predictable outcomes that maximize productivity during periods of technology change.