

DELL EMC IT TRANSFORMATION WORKSHOP

Accelerating your delivery of IT as a service

ESSENTIALS

- Understand key requirements to deliver IT as a service
- Envision your transformed future state and identify gaps
- Validate your business objectives and develop recommendations for next steps
- Develop a high-level plan tailored to your organization
- Leverage insights from other IT organizations
- Leverage benchmark data to learn how your organization compares with peers in your industry on key transformation metrics

BUSINESS CHALLENGES

New markets, disruptive technologies, and fresh competitors present unprecedented opportunities in today's global business world. Nimble enterprises are capitalizing on these opportunities, establishing first-to-market positions that are difficult for others to challenge.

However, many IT organizations struggle to keep pace with this rapidly changing marketplace. They find that their line-of-business clients are increasingly impatient and dissatisfied with the services they deliver and frequently bypass IT to directly consume services from cloud providers in order to meet their time to market and cost objectives.

Leading IT executives are realizing that they need to fundamentally redesign their application, infrastructure, and operating models to remain competitive in the marketplace of IT services. Dell EMC can help accelerate this transformation, enabling organizations to deliver IT services more rapidly and become a more agile business partner.

SERVICE DESCRIPTION

The Dell EMC IT Transformation Workshop accelerates your ability to deliver IT as a service and become a broker of private and public cloud services to the business. It helps you identify gaps in your current state and provides recommended steps for your transformation. A pre-workshop questionnaire gathers the perspective of your business and IT stakeholders on key IT goals and challenges. Then, during this half-day session, our team works with your key IT executives to:

- Review the results of the questionnaire
- Validate your business requirements
- Discuss the key gaps identified in the pre-workshop analysis



Dell EMC will provide you with a transformation report that includes an executive-level summary that benchmarks how your organization compares to the best peers in your industry across your application, infrastructure, and operating models, along with recommendations for next steps you can take to achieve your transformation objectives.

Who should attend: Senior IT executives from the infrastructure, applications, and operations teams, along with an internal line-of-business executive.

What to bring: Current two-year IT strategic plan, including existing and planned architecture, investment plan, and services catalog.

SUMMARY OF BENEFITS

The Dell EMC IT Transformation Workshop accelerates your transformation to becoming an agile business partner. By highlighting the key requirements for your IT organization to transform itself, you'll gain speed in deploying IT as a service and align your transformation program to business needs. In addition, the transformation recommended change initiatives will help you align business stakeholders and executives in your IT organization to pursue a common goal.

Dell Services professionals working alongside your team ensure that your transformation recommendations reflect your specific needs and the priorities of your business. You will gain from Dell EMC's experience in driving transformation for leading IT organizations around the world.

CONTACT US

To learn more, contact your local representative or authorized reseller.



EMC², EMC, the EMC logo, are registered trademarks or trademarks of EMC Corporation in the United States and other countries. All other trademarks used herein are the property of their respective owners. © Copyright 2016 EMC Corporation. All rights reserved. Published in the USA. 09/16 Service Overview H11654.5

EMC believes the information in this document is accurate as of its publication date. The information is subject to change without notice.

EMC is now part of the Dell group of companies.