Make the future.
Leave a legacy.

The future waits for no one, and is shaped by those who make it. At Dell EMC OEM, we believe it’s the people behind the technology that really make things possible, and then make the possible real. With the power of leading infrastructure and engineering solutions across the globe, we’re at the vanguard of digital transformation, and ready to help you shake up the status quo.

We’re uniquely equipped to help you build your solution, and empower you from concept to delivery. For futuremakers, by futuremakers: Dell EMC OEM is the fastest way to turn your ideas into market-ready solutions and bring them to the world.

Dell EMC OEM is for the Futuremakers. We help product developers and manufacturers rapidly turn their ideas into market-ready solutions, and take them to the world. By powering your solution with Dell EMC high-performance Tier 1 infrastructure, backed by the strength of our global supply chain, you can innovate faster, improve customer experiences and scale smarter.
The Dell EMC OEM difference.

We believe in empowering our customers to do three core things, and we live these tenets every day.

**Innovate faster.**

We handle the hardware so you can handle your business. Get to market quickly with dedicated engineering and project management teams. Our proven methodology and expertise help you every step of the way – from sketch to launch. We’re constantly striving to reduce cycle times, and help you bring your IP to the world quickly and correctly.

**Build bold.**

Confidently create better customer experiences with Dell EMC OEM solutions. Backed by Tier-1 vendor reliability, longevity and quality, Dell EMC OEM merges the best of all worlds, where standardization meets customization. Configure your solution your way – with branded bezels, rugged solutions and extra-long life cycles.

**Scale smarter.**

Reduce cost and complexity by leveraging the power of our world-renowned supply chain and services to reach new markets faster. Our global brand allows you to replicate and scale around the world more efficiently than ever. We make it easy for you to consolidate your vendor management, deploy and support your solution wherever your business takes you.

- Expand your presence without requiring costly global facilities.
- Navigate regulatory complexity with pre-certified infrastructure.
- Eliminate logistics challenges and shorten delivery times.
- Customize your products to meet the needs of specific markets.
- Manufacture exact replicates of an existing product in a new market.
- Become a global player in weeks, not months or years.

Ready to get started? Visit DellEMC.com/oem to learn more.