By 2020, the global video surveillance market is pegged to reach US$64 bn. That is almost $1 dollar for every star in our galaxy. That is $8.45 for every person on earth.

The surveillance market has an annual growth rate of But growth comes with its own challenges: Data: how do you handle an explosion of video data? Security: how do you stay secure as more devices connect using IoT?

Dell’s approach to surveillance solutions is clear: only install end-to-end designs that have been pre-tested and pre-validated. Our testing labs perform some of the most important tasks in our business and as such we have our dedicated engineering teams working with customers around the clock to ensure our surveillance labs remain one of the most trusted in the industry.

Pat O’Duffy
Video Surveillance and IoT Consultant at Dell

Here’s how our labs work:

Learning more about Dell EMC OEM Solutions

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2019

V5 Systems is the developer of the world’s first self-powered outdoor security and computing platform for the industrial IoT. It has eliminated the need for electrical power and internet connectivity for real-time security surveillance.

The Secret To A Successful Surveillance Solution

How Dell EMC is leading innovation in a rapidly growing industry

We’re experts in video and linking together disparate parts of security systems. Dell are experts in storage. Together, we have capabilities far beyond our core products.

Marcus Kneen, CEO, IndigoVison

17.1 21.8

27.5

34.2

42.5

52.6

23%

Affordability

Growing public safety concerns

Commercial surveillance tech growth

Smart city initiatives on a global scale

That’s down to 4 main trends:

The Lab

IndigoVision

We have the most advanced, longest running video surveillance validation lab in the world. Part of a global network of 20 Dell EMC OEM test centres.

We brief you on our technology

We design sessions to address your challenges

We build this as a proof of concept

De-risk your investment

Reduce support requirements

Establish a technological baseline

Using Dell OEM Solutions, the servers are built at the Dell factory. They are configured with IndigoVision’s software and leave the plant as IndigoVision products complete with branding, packaging and documentation.

Lower development time for its IoT security management solution 40%