

DRIVE FASTER BUSINESS OUTCOMES

Transform your IT with Dell EMC Converged Infrastructure solutions

In today's mobile and digital world, IT speed and agility are essential. Organizations are turning to Converged Infrastructure solutions to get the results they need to transform their business.

Dell EMC Converged Infrastructure customers around the world are leveraging convergence to deliver faster business outcomes.

Dell EMC frees up IT and enables the business to move at cloud speed



Accelerate the pace of innovation



Provide flexibility to meet new demands



Reduce costs of operations

The reasons behind deployment are evolving



Increase utilization



Cut costs



Improve agility



Speed time to market

The business impact of Dell EMC

Dell EMC Converged Infrastructure solutions make your IT environment simple, rock-solid and elastic, so you can focus on innovation¹

4.4X

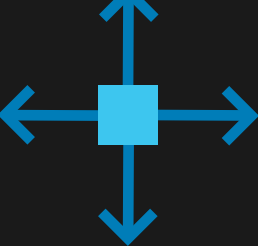
faster time to market for new services



+



The result? Customers are transforming their businesses.¹



4.6X

more applications deployed per year



96%

less downtime



41%

less time keeping the lights on



36%

reduction in IT infrastructure and staff costs



3X

more time spent on innovation

"Our first Vblock[®] System was launched specifically to manage our very large imaging files. We were able to set up the entire Vblock System environment within two days – a process that had taken six weeks in the past. The implementation proved the financial case, and our board's response was, 'How can we speed up the rest of the deployment?'"²

– Chad Eckes, Executive Vice President and CFO, Wake Forest Baptist Medical Center



Power your bottom line

Are you ready to start delivering more value?



Up to **518%**

average return on investment (ROI) over a 5-year period for the organizations interviewed¹

Simplify IT to transform your business



Download the IDC White Paper

THE WORLD'S MOST ADVANCED CONVERGED SOLUTIONS

Dell EMC is a leading provider of Converged Infrastructure and converged solutions. Through Dell EMC Converged Infrastructure solutions powered by Intel[®], Dell EMC accelerates the adoption of Converged Infrastructure and cloud-based computing models that reduce IT costs while improving time to market.

Dell EMC delivers fully integrated and virtualized cloud infrastructure systems, allowing customers to focus on business innovation instead of integrating, validating and managing IT infrastructure. Dell Converged Infrastructure solutions are available through an extensive partner network.

Learn more at DellEMC.com/CI



¹ IDC White Paper, sponsored by VCE, now Dell EMC, "The Business Value of VCE Vblock Systems: Leveraging Convergence to Drive Business Agility," May 2015.
² Wake Forest Baptist Medical Center Case Study "Wake Forest Baptist Medical Center selects Dell EMC Converged Infrastructure to enhance patient care delivery and advance medical research," December 2016. Intel and the Intel logo are trademarks of Intel Corporation in the U.S. and/or other countries. Copyright © 2017 Dell Inc. or its subsidiaries. All Rights Reserved. Dell, EMC, Dell EMC and other trademarks are trademarks of Dell Inc. or its subsidiaries. Other trademarks may be trademarks of their respective owners. Published in the USA, May 26, 2017, Infographic, H16030.