



4 PROVEN STEPS FOR IT TRANSFORMATION



While IT Transformation is different for every organization, Dell EMC Services offers four proven steps all IT leaders can use to accelerate their journey. One big reason to transform IT is that it can reduce IT costs up to 24%,¹ creating savings you can use to fuel new initiatives.

1 | Get aligned on strategy

92% of IT and business leaders' competitive strategy includes digital business initiatives.² Start yours by benchmarking your current state against industry peers. Then gather input from business and IT stakeholders to build a business case, roadmap and plan for next steps.

2 | Evolve holistically

To deliver real business value, design a strategy and governance for your operating model, infrastructure, and applications that ensures change initiatives stay in sync during each phase of implementation. This also helps speed application evaluation for cloud up to 70%.³

3 | Customize where it counts

100% customization isn't always best. Develop the right mix of build vs. buy with pre-integrated architectures that offer speed, simplicity and agility. Seek out partners with practical experience to help you customize where needed.

4 | Maintain momentum

Create modular milestones that enable mid-course corrections and deliver new functionality quickly. Communicate progress and gather input from major stakeholders to continue driving ongoing change.

Accelerate your IT Transformation

Transform IT by modernizing your infrastructure, automating service delivery and transforming people and processes. Wherever you are in your IT Transformation, Dell EMC's comprehensive portfolio of essential infrastructure solutions powered by Intel® will jump-start your IT Transformation initiatives.

[Download the full 8-page InFocus report to get started](#)



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New Possibilities Outside.

^{1,2} IDG, "Hybrid Cloud Computing: The Great Enabler of Digital Business," January 2017.

³ Edward Newman and David Buffo, InFocus report, "Getting Started with IT Transformation, a proven and practical approach," January 2017.

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