

## LEAP Together Program

With the release of EMC Enterprise Content Division's next-generation, Cloud-native Enterprise Content Management platform and our initial LEAP content apps, EMC is pleased to also introduce the LEAP Together Program. The LEAP Together program is focused on the continuing success both of our customers and partners in working with these revolutionary, new products. Under this program, we will offer our customers:

- Unprecedented, free access to the Loyalty Tier for our new suite of LEAP apps
- A dedicated LEAP Customer Success function to help them quickly deploy and begin to use the LEAP apps, speeding time to value
- And, access to advanced service analytics and an automation infrastructure to help them gain maximum value from the LEAP apps and ensure a superior customer experience

### LEAP Loyalty Tier

All customers with active maintenance contracts for the specified ECD products listed below will be eligible for the LEAP Loyalty Tier. The LEAP Loyalty Tier provides free access to the LEAP apps per each customer's entitlement as described below.

The subscription term length for the Loyalty Tier license is two (2) full years, providing the customer remains active on maintenance during this term. The license term will begin when the customer provisions the LEAP app.

### Loyalty Tier Product Matrix

The following matrix specifies customers' entitlements under the LEAP Together Program for the two LEAP apps that are currently available:

LEAP app	Qualifying products under maintenance:	Non-qualifying products:
<b>LEAP Snap</b>	<ul style="list-style-type: none"> <li>• Captiva® Capture Enterprise &amp; Standard (Captiva® InputAccel, Captiva® Dispatcher)</li> <li>• Captiva® eInput</li> <li>• ApplicationXtender and Captiva® QuickScan Pro</li> </ul>	<ul style="list-style-type: none"> <li>• Captiva® PixTools</li> <li>• Captiva® ISIS</li> <li>• Captiva® QuickScan Pro (standalone)</li> </ul>
<b>LEAP Courier</b>	<ul style="list-style-type: none"> <li>• Documentum® eRoom Enterprise</li> <li>• Documentum® Content Server and one (or more) of the following clients:               <ul style="list-style-type: none"> <li>○ Documentum® xCP or Documentum® TaskSpace</li> <li>○ Documentum® D2</li> <li>○ Documentum® Webtop</li> <li>○ My Documentum® for Desktop</li> <li>○ My Documentum® for Microsoft Outlook</li> <li>○ Documentum® Connector for SharePoint</li> </ul> </li> </ul>	<ul style="list-style-type: none"> <li>• Documentum® eRoom.net</li> <li>• Documentum® eRoom Server (Sybase)</li> <li>• Documentum® CenterStage</li> <li>• Documentum® Media WorkSpace</li> <li>• Documentum® Digital Asset Manager</li> <li>• Documentum® Compliance Manager</li> <li>• Documentum® WebPublisher</li> </ul>

Further entitlements, as appropriate, will be provided as additional LEAP apps become commercially available.

Leap by EMC

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## LEAP Customer Success

With the availability of LEAP, EMC has invested in a dedicated Customer Success function to assist our customers in gaining maximum value for their investment in the LEAP apps. Leveraging industry best practices, this team will be available to support customers in deploying, configuring and using the various LEAP apps. Access to our LEAP Customer Success team is included as part of our SaaS offering and offered free of charge to LEAP customers.

## LEAP Analytics and Automation

As a modern SaaS platform, LEAP offers extraordinary insight into how users are interacting with the various LEAP apps. With our advanced analytic capabilities, the LEAP Customer Success team can provide new insights and guidance to customers in how to gain maximum value from their investments in the LEAP platform and content apps. Additionally, with LEAP's modern, automated infrastructure, customers can instantaneously provision and rapidly configure new apps for their users, accelerating time to value for their organization.