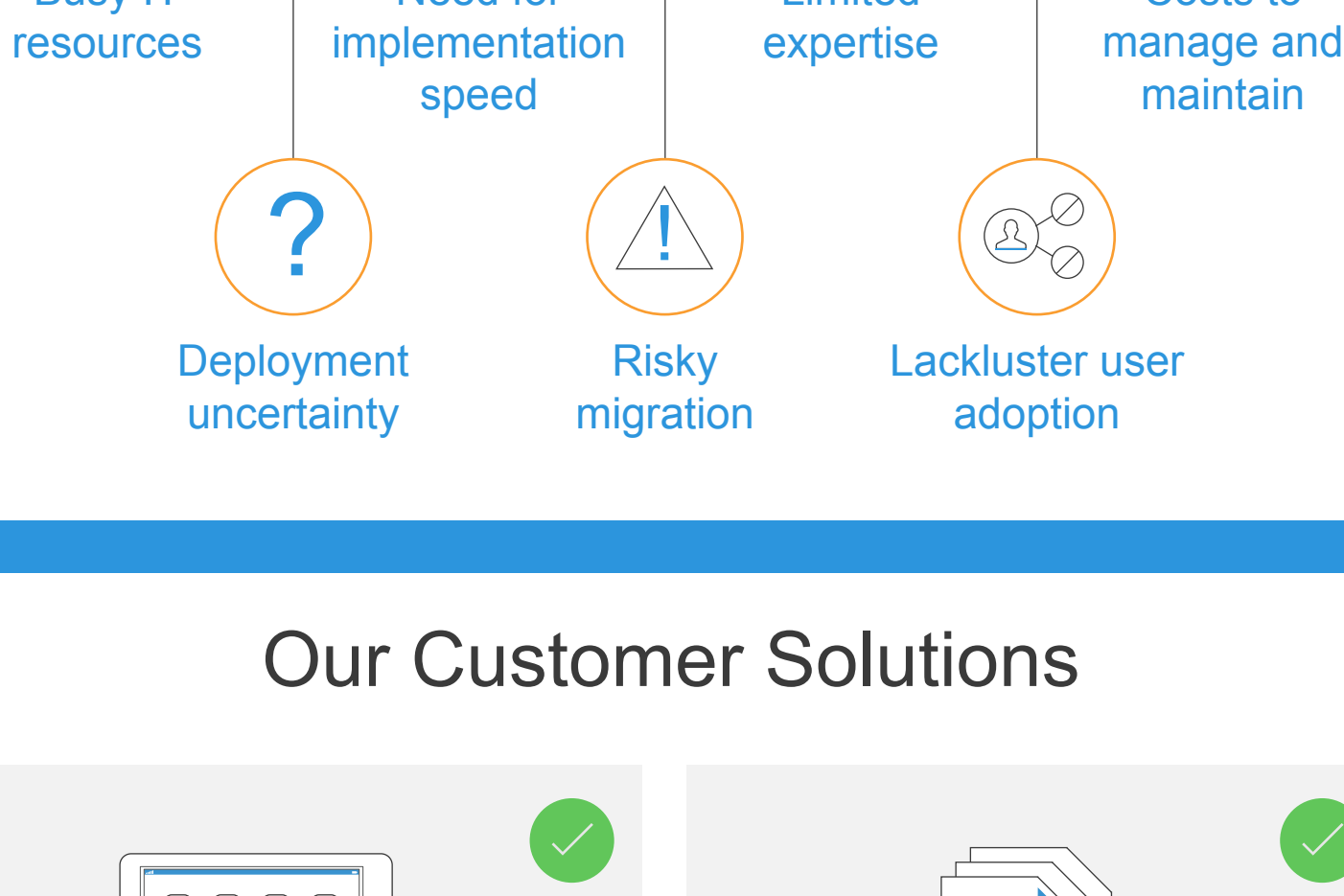
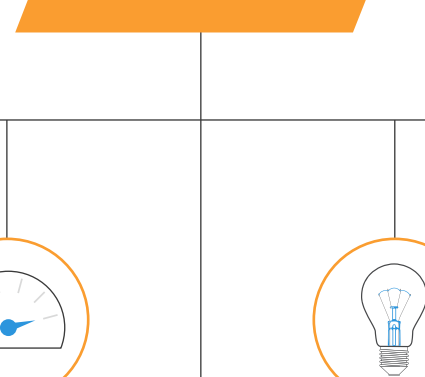


DELL EMC Enterprise Content Division

How to Accelerate IT and Business Transformation

What's holding back your content management projects?



Our Customer Solutions

<p>Consulting Services</p> <ul style="list-style-type: none"> Migrations Mobile apps Upgrades and optimization 	<p>Consulting Solutions</p> <ul style="list-style-type: none"> Accounts Payable xCelerator ContentBridge Migration tool Documentum Reports
<p>Cloud Services</p> <ul style="list-style-type: none"> Outsourced management Public, private, hybrid Cloud deployments 	<p>Education Services</p> <ul style="list-style-type: none"> Training courses Certifications Custom Training Solutions
<p>Support</p> <ul style="list-style-type: none"> Technical Support Technical Account Management Designated Support Engineering 	

Deliver



Want proof?

Here's how Analysts rate ECD¹

<p>Gartner has named EMC ECD A LEADER</p> <p>in Gartner Magic Quadrant for Enterprise Content Management, 2015²</p>	<p>Forrester has named EMC ECD A LEADER</p> <p>in The Forrester Wave™: ECM Business Content Services, Q3 2015</p>	<p>Ovum has named EMC ECD A LEADER</p> <p>in Ovum Decision Matrix: Selecting an Enterprise Content Management Solution, 2015–16</p>
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Here's how customers rate their satisfaction with our Consulting Services



Here's how customers are experiencing our Cloud Services

<p>99.96%</p> <p>Average production application availability⁵</p>	<p>81%</p> <p>Reduction in Severity 1 and Severity 2 incidents resulting in 12 hours less downtime per year⁶</p>	<p>20–50%</p> <p>Reduction in operational cost⁷</p>	<p>2X</p> <p>Faster time to deploy a new software application⁸</p>
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Here's what customers are saying about us

<p>"We wanted the best support there could be. That's the reason we went with Designated Support Engineers. We have had them for the past 17 years. It has worked really well for us."</p> <p>Dhanraj Mani, Solution Architect, Linklaters</p>	<p>"We have been able to store and retrieve our archived design and construction documents with minimal assistance from our overtaxed IT group—thanks to EMC ECD Cloud Services."</p> <p>IT Project Manager, Massachusetts Bay Transportation Authority</p>
<p>"We have an EMC Dedicated Support Engineer who is very valuable. He assists us in ensuring that upgrades maintain backward compatibility and transitions are seamless."</p> <p>Vice President, IT, Fortune 500 Financial Services & Insurance Company</p>	<p>"Our IT and business teams have been extremely pleased with the knowledge and engagement of the EMC Consulting Services team. Our recent upgrade went without incident, was on time, and within budget."</p> <p>Ron Sullivan, Omni-Channel Business Solutions Manager, Lowe's Home Improvement</p>
<p>"Having Documentum as an independent managed system hosted by EMC gives us stability and scalability. Knowing that there is a great EMC Cloud Services team managing our systems gives us peace of mind."</p> <p>Ignacio Quijano, IT Systems Manager, Verti Insurance</p>	

★ Go to the Source ★

Accelerate IT and Business Transformation with ECD Customer Success

www.emc.com/enterprise-content-management/services.htm