

EMC CORPORATION
Consolidated Income Statements
(in millions, except per share amounts)
(unaudited)

| | Three Months Ended | |
|--|---------------------------|------------------|
| | March 31, | March 31, |
| | 2015 | 2014 |
| Revenues: | | |
| Product sales | \$ 2,905 | \$ 3,008 |
| Services | 2,708 | 2,471 |
| | <u>5,613</u> | <u>5,479</u> |
| Cost and expenses: | | |
| Cost of product sales | 1,329 | 1,296 |
| Cost of services | 945 | 836 |
| Research and development | 788 | 731 |
| Selling, general and administrative | 2,037 | 1,852 |
| Restructuring and acquisition-related charges | 135 | 119 |
| Operating income | <u>379</u> | <u>645</u> |
| Non-operating income (expense): | | |
| Investment income | 24 | 36 |
| Interest expense | (40) | (34) |
| Other income (expense), net | 10 | (76) |
| Total non-operating income (expense) | <u>(6)</u> | <u>(74)</u> |
| Income before provision for income taxes | 373 | 571 |
| Income tax provision | <u>82</u> | <u>139</u> |
| Net income | 291 | 432 |
| Less: Net income attributable to the non-controlling interests in VMware, Inc. | <u>(39)</u> | <u>(40)</u> |
| Net income attributable to EMC Corporation | <u>\$ 252</u> | <u>\$ 392</u> |
| Net income per weighted average share, basic attributable to EMC Corporation common shareholders | <u>\$ 0.13</u> | <u>\$ 0.19</u> |
| Net income per weighted average share, diluted attributable to EMC Corporation common shareholders | <u>\$ 0.13</u> | <u>\$ 0.19</u> |
| Weighted average shares, basic | 1,974 | 2,029 |
| Weighted average shares, diluted | 1,996 | 2,076 |
| Cash dividends declared per common share | \$ 0.12 | \$ 0.10 |

EMC CORPORATION
Consolidated Balance Sheets
(in millions, except per share amounts)
(unaudited)

| | <u>March 31,</u> <u>2015</u> | <u>December 31,</u> <u>2014</u> |
|---|---------------------------------|------------------------------------|
| ASSETS | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 4,388 | \$ 6,343 |
| Short-term investments | 2,062 | 1,978 |
| Accounts and notes receivable, less allowance for doubtful accounts of \$71 and \$72 | 2,966 | 4,413 |
| Inventories | 1,292 | 1,276 |
| Deferred income taxes | 1,067 | 1,070 |
| Other current assets | 788 | 653 |
| Total current assets | <u>12,563</u> | <u>15,733</u> |
| Long-term investments | 7,022 | 6,334 |
| Property, plant and equipment, net | 3,742 | 3,766 |
| Intangible assets, net | 2,041 | 2,125 |
| Goodwill | 16,174 | 16,134 |
| Other assets, net | 1,751 | 1,793 |
| Total assets | <u>\$ 43,293</u> | <u>\$ 45,885</u> |
| LIABILITIES & SHAREHOLDERS' EQUITY | | |
| Current liabilities: | | |
| Accounts payable | \$ 1,206 | \$ 1,696 |
| Accrued expenses | 2,817 | 3,141 |
| Income taxes payable | 103 | 852 |
| Deferred revenue | 6,355 | 6,021 |
| Total current liabilities | <u>10,481</u> | <u>11,710</u> |
| Income taxes payable | 290 | 306 |
| Deferred revenue | 4,332 | 4,144 |
| Deferred income taxes | 270 | 274 |
| Long-term debt | 5,495 | 5,495 |
| Other liabilities | 421 | 431 |
| Total liabilities | <u>21,289</u> | <u>22,360</u> |
| Commitments and contingencies | | |
| Shareholders' equity: | | |
| Preferred stock, par value \$0.01; authorized 25 shares; none outstanding | - | - |
| Common stock, par value \$0.01; authorized 6,000 shares; issued and outstanding 1,942 and 1,985 shares | 19 | 20 |
| Additional paid-in capital | - | - |
| Retained earnings | 20,887 | 22,242 |
| Accumulated other comprehensive loss, net | (457) | (366) |
| Total EMC Corporation's shareholders' equity | <u>20,449</u> | <u>21,896</u> |
| Non-controlling interests | 1,555 | 1,629 |
| Total shareholders' equity | <u>22,004</u> | <u>23,525</u> |
| Total liabilities and shareholders' equity | <u>\$ 43,293</u> | <u>\$ 45,885</u> |

EMC CORPORATION
Consolidated Statements of Cash Flows
(in millions)
(unaudited)

| | Three Months Ended | |
|---|--------------------|-------------------|
| | March 31, 2015 | March 31, 2014 |
| Cash flows from operating activities: | | |
| Cash received from customers | \$ 7,495 | \$ 6,965 |
| Cash paid to suppliers and employees | (5,584) | (4,962) |
| Dividends and interest received | 24 | 55 |
| Income taxes paid | (855) | (720) |
| Net cash provided by operating activities | <u>1,080</u> | <u>1,338</u> |
| Cash flows from investing activities: | | |
| Additions to property, plant and equipment | (197) | (275) |
| Capitalized software development costs | (128) | (117) |
| Purchases of short- and long-term available-for-sale securities | (2,421) | (2,931) |
| Sales of short- and long-term available-for-sale securities | 1,311 | 2,362 |
| Maturities of short- and long-term available-for-sale securities | 422 | 1,307 |
| Business acquisitions, net of cash acquired | (49) | (1,068) |
| Purchases of strategic and other related investments | (106) | (22) |
| Sales of strategic and other related investments | 57 | - |
| Increase in restricted cash | - | (76) |
| Net cash used in investing activities | <u>(1,111)</u> | <u>(820)</u> |
| Cash flows from financing activities: | | |
| Proceeds from the issuance of EMC's common stock | 121 | 194 |
| Proceeds from the issuance of VMware's common stock | 54 | 88 |
| EMC repurchase of EMC's common stock | (1,346) | (390) |
| VMware repurchase of VMware's common stock | (438) | (169) |
| Excess tax benefits from stock-based compensation | 20 | 29 |
| Payment of long- and short-term obligations | - | (1,665) |
| Dividend payment | (232) | (202) |
| Net cash used in financing activities | <u>(1,821)</u> | <u>(2,115)</u> |
| Effect of exchange rate changes on cash and cash equivalents | (103) | (3) |
| Net decrease in cash and cash equivalents | (1,955) | (1,600) |
| Cash and cash equivalents at beginning of period | 6,343 | 7,891 |
| Cash and cash equivalents at end of period | <u>\$ 4,388</u> | <u>\$ 6,291</u> |
| Reconciliation of net income to net cash provided by operating activities: | | |
| Net income | \$ 291 | \$ 432 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Depreciation and amortization | 470 | 442 |
| Non-cash restructuring and other special charges | 11 | 5 |
| Stock-based compensation expense | 245 | 239 |
| Provision for doubtful accounts | 16 | 4 |
| Deferred income taxes, net | (20) | (47) |
| Excess tax benefits from stock-based compensation | (20) | (29) |
| Other, net | - | 17 |
| Changes in assets and liabilities, net of acquisitions: | | |
| Accounts and notes receivable | 1,420 | 910 |
| Inventories | (69) | (139) |
| Other assets | (45) | (13) |
| Accounts payable | (575) | (369) |
| Accrued expenses | (376) | (236) |
| Income taxes payable | (754) | (535) |
| Deferred revenue | 494 | 650 |
| Other liabilities | (8) | 7 |
| Net cash provided by operating activities | <u>\$ 1,080</u> | <u>\$ 1,338</u> |

Reconciliation of GAAP to Non-GAAP*
(in millions, except per share amounts)
(unaudited)

| | Three Months Ended | | | |
|---|--------------------|----------------------------------|-------------------|----------------------------------|
| | March 31, 2015 | Diluted Earnings Per Share | March 31, 2014 | Diluted Earnings Per Share |
| Net Income Attributable to EMC GAAP | \$ 252 | \$ 0.126 | \$ 392 | \$ 0.188 |
| Stock-based compensation expense | 170 | 0.085 | 168 | 0.081 |
| Intangible asset amortization | 66 | 0.033 | 62 | 0.030 |
| Restructuring charges | 96 | 0.048 | 84 | 0.041 |
| Acquisition and other related charges | 28 | 0.015 | 14 | 0.006 |
| R&D tax credit | 5 | 0.002 | 8 | 0.004 |
| VMware litigation and other contingencies | 6 | 0.003 | - | - |
| Net Income Attributable to EMC Non-GAAP | <u>\$ 623</u> | <u>\$ 0.312</u> | <u>\$ 728</u> | <u>\$ 0.350</u> |
| Weighted average shares, diluted | | 1,996 | | 2,076 |
| Incremental VMware dilution | | \$ 1 | | \$ 2 |

* Net of tax and non-controlling interests in VMware, Inc., except weighted average shares, diluted. See Income Tax Provision and Net Income Attributable to VMware lines in Supplemental Information schedules.

Note: Schedules may not add or recalculate due to rounding.

Reconciliation of GAAP to Non-GAAP
(in millions)
(unaudited)

| | Three Months Ended | |
|----------------------------------|---------------------------|---------------------------|
| | March 31, 2015 | March 31, 2014 |
| Gross Margin GAAP | \$ 3,339 | \$ 3,347 |
| Stock-based compensation expense | 37 | 35 |
| Intangible asset amortization | 62 | 58 |
| Gross Margin Non-GAAP | <u>\$ 3,438</u> | <u>\$ 3,440</u> |
| Revenues | \$ 5,613 | \$ 5,479 |
| Gross Margin Percentages: | | |
| GAAP | 59.5% | 61.1% |
| Non-GAAP | 61.3% | 62.8% |

| | Three Months Ended | |
|---|---------------------------|---------------------------|
| | March 31, 2015 | March 31, 2014 |
| Operating Margin GAAP | \$ 379 | \$ 645 |
| Stock-based compensation expense | 244 | 246 |
| Intangible asset amortization | 101 | 94 |
| Restructuring charges | 133 | 114 |
| Acquisition and other related charges | 50 | 24 |
| VMware litigation and other contingencies | 11 | - |
| Operating Margin Non-GAAP | <u>\$ 918</u> | <u>\$ 1,123</u> |
| Revenues | \$ 5,613 | \$ 5,479 |
| Operating Margin Percentages: | | |
| GAAP | 6.8% | 11.8% |
| Non-GAAP | 16.4% | 20.5% |

Note: Schedules may not add or recalculate due to rounding.

Reconciliation of GAAP to Non-GAAP
(in millions)
(unaudited)

| | Three Months Ended March 31, 2015 | | |
|---|--|------------------------------------|---------------------|
| | Income Before Tax | Tax Provision (Benefit) | Tax Rate |
| EMC Consolidated GAAP | \$ 373 | \$ 82 | 22.0% |
| Stock-based compensation expense | 244 | 55 | 22.7% |
| Intangible asset amortization | 101 | 30 | 29.5% |
| Restructuring charges | 133 | 33 | 24.8% |
| Acquisition and other related charges | 50 | 16 | 31.5% |
| R&D tax credit | - | (5) | N/A |
| VMware litigation and other contingencies | 11 | 4 | 38.0% |
| EMC Consolidated Non-GAAP | \$ 912 | \$ 215 | 23.6% |

| | Three Months Ended | |
|--|---------------------------|---------------------------|
| | March 31, 2015 | March 31, 2014 |
| Cash Flow from Operations | \$ 1,080 | \$ 1,338 |
| Capital expenditures | (197) | (275) |
| Capitalized software development costs | (128) | (117) |
| Free Cash Flow | \$ 755 | \$ 946 |

Note: Schedules may not add or recalculate due to rounding.

**Reconciliation of GAAP to Non-GAAP
Q1 '15 vs Q1'14 Constant Currency Revenue Growth
(unaudited)**

| | <u>Information Storage</u> | <u>EMC Information Infrastructure</u> | <u>VMware Virtual Infrastructure</u> | <u>EMC Consolidated</u> |
|---|--------------------------------|---|--|-----------------------------|
| Revenue growth - GAAP | 0% | (1)% | 12% | 2% |
| Impact of currency | 3 | 4 | 2 | 3 |
| Revenue growth on a constant currency basis | <u>3%</u> | <u>3%</u> | <u>14%</u> | <u>6%</u> |

| | <u>Europe, Middle East and Africa</u> | <u>Asia Pacific and Japan</u> | <u>Latin America</u> |
|---|---|-----------------------------------|----------------------|
| Revenue growth - GAAP | (2)% | 1% | 8% |
| Impact of currency | 7 | 5 | 6 |
| Revenue growth on a constant currency basis | <u>5%</u> | <u>6%</u> | <u>14%</u> |

This presentation refers to growth rates at constant currency or adjusting for currency so that business results can be viewed without the impact of fluctuations in foreign currency exchange rates, thereby facilitating period-to-period comparisons of EMC's business performance. To present this information, current period results for entities reporting in currencies other than US dollars are converted into US dollars at the exchange rate applied in each month of the prior year quarter. Constant currency includes the impacts from EMC's hedging program.

**Reconciliation of GAAP to Non-GAAP
(unaudited)**

| | Three Months Ended March 31, 2015 |
|---|--|
| <u>Impact of VCE Acquisition</u> | |
| Growth in operating expenses GAAP | 10% |
| Impact of stock-based compensation expense and intangible asset amortization | (1) |
| Growth in operating expenses non-GAAP | 9 |
| Impact of VCE acquisition | (5) |
| Growth in operating expenses non-GAAP, excluding VCE | <u>4%</u> |

Note: Schedules may not add or recalculate due to rounding.

Reconciliation of GAAP to Non-GAAP
(in millions, except per share amounts)
(unaudited)

| | Twelve Months Ending December 31, 2015 |
|---|---|
| Operating Income as a % of Revenue - GAAP | 13.5% |
| Stock-based compensation expense | 4.4 |
| Intangible asset amortization | 1.5 |
| Restructuring charges | 0.9 |
| Acquisition and other related charges | 0.7 |
| Operating Income as a % of Revenue - Non-GAAP | 21.0% |

| | Twelve Months Ending December 31, 2015 |
|---------------------------------------|---|
| Diluted Earnings Per Share - GAAP | \$ 1.23 |
| Stock-based compensation expense | 0.42 |
| Intangible asset amortization | 0.13 |
| Restructuring charges | 0.08 |
| Acquisition and other related charges | 0.05 |
| Diluted Earnings Per Share - Non-GAAP | \$ 1.91 |

| | Twelve Months Ending December 31, 2015 |
|--|---|
| Tax Rate - GAAP | 22.6% |
| Impact of stock-based compensation expense, intangible asset amortization, restructuring charges and acquisition and other related charges | 1.0 |
| Tax Rate - Non-GAAP | 23.6% |

| | Twelve Months Ending December 31, 2015 |
|--|---|
| Cash Flow from Operations | \$ 5,700 |
| Capital expenditures | (1,100) |
| Capitalized software development costs | (500) |
| Free Cash Flow | \$ 4,100 |

Note: Schedules may not add or recalculate due to rounding.

Supplemental Information
For the Three Months Ended March 31, 2015
(in millions)
(unaudited)

| | <u>Stock-Based Compensation Expense</u> | <u>Intangible Asset Amortization</u> | <u>Restructuring Charges</u> | <u>Acquisition and Other Related Charges</u> | <u>R&D Tax Credit</u> | <u>VMware Litigation and Other Contingencies</u> |
|--|---|--|----------------------------------|--|---------------------------|--|
| EMC Consolidated | | | | | | |
| Cost of revenue | \$ (37) | \$ (62) | \$ - | \$ - | \$ - | \$ - |
| Research and development | (89) | (1) | - | - | - | - |
| Selling, general and administrative | (118) | (38) | - | (48) | - | (11) |
| Restructuring and acquisition-related charges | - | - | (133) | (2) | - | - |
| Income tax provision | 55 | 30 | 33 | 16 | (5) | 4 |
| Net income attributable to VMware | (19) | (5) | (4) | (6) | - | (1) |
| EMC Information Infrastructure plus Pivotal | | | | | | |
| Cost of revenue | \$ (25) | \$ (34) | \$ - | \$ - | \$ - | \$ - |
| Research and development | (35) | (1) | - | - | - | - |
| Selling, general and administrative | (65) | (30) | - | (7) | - | - |
| Restructuring and acquisition-related charges | - | - | (111) | (1) | - | - |
| Income tax provision | 31 | 21 | 30 | - | (3) | - |
| Net income attributable to VMware | - | - | - | - | - | - |
| VMware within EMC | | | | | | |
| Cost of revenue | \$ (12) | \$ (28) | \$ - | \$ - | \$ - | \$ - |
| Research and development | (54) | - | - | - | - | - |
| Selling, general and administrative | (53) | (8) | - | (41) | - | (11) |
| Restructuring and acquisition-related charges | - | - | (22) | (1) | - | - |
| Income tax provision | 24 | 9 | 3 | 16 | (2) | 4 |
| Net income attributable to VMware | (19) | (5) | (4) | (6) | - | (1) |

Supplemental Information
For the Three Months Ended March 31, 2014
(in millions)
(unaudited)

| | <u>Stock-Based Compensation Expense</u> | <u>Intangible Asset Amortization</u> | <u>Restructuring Charges</u> | <u>Acquisition and Other Related Charges</u> | <u>R&D Tax Credit</u> |
|--|---|--|----------------------------------|--|---------------------------|
| EMC Consolidated | | | | | |
| Cost of revenue | \$ (35) | \$ (58) | \$ - | \$ - | \$ - |
| Research and development | (92) | (2) | - | - | - |
| Selling, general and administrative | (119) | (34) | - | (19) | - |
| Restructuring and acquisition-related charges | - | - | (114) | (5) | - |
| Income tax provision | 58 | 28 | 30 | 7 | (9) |
| Net income attributable to VMware | (20) | (4) | - | (3) | (1) |
| EMC Information Infrastructure plus Pivotal | | | | | |
| Cost of revenue | \$ (25) | \$ (34) | \$ - | \$ - | \$ - |
| Research and development | (32) | (1) | - | - | - |
| Selling, general and administrative | (61) | (31) | - | - | - |
| Restructuring and acquisition-related charges | - | - | (114) | - | - |
| Income tax provision | 30 | 21 | 30 | - | (5) |
| Net income attributable to VMware | - | - | - | - | - |
| VMware within EMC | | | | | |
| Cost of revenue | \$ (10) | \$ (24) | \$ - | \$ - | \$ - |
| Research and development | (60) | (1) | - | - | - |
| Selling, general and administrative | (58) | (3) | - | (19) | - |
| Restructuring and acquisition-related charges | - | - | - | (5) | - |
| Income tax provision | 28 | 7 | - | 7 | (4) |
| Net income attributable to VMware | (20) | (4) | - | (3) | (1) |

Supplemental Information
For the Three Months Ended March 31, 2015
(in millions)
(unaudited)

| | VMware Standalone GAAP | GAAP Adjustments and Eliminations | VMware within EMC GAAP |
|---|---------------------------------------|--|-----------------------------------|
| Revenue | \$ 1,511 | \$ (1) | \$ 1,510 |
| Cost of revenue | 243 | (4) | 239 |
| Gross margin | 1,268 | 3 | 1,271 |
| Research and development | 305 | (4) | 301 |
| Selling, general and administrative | 723 | (6) | 717 |
| Restructuring and acquisition-related charges | 22 | 1 | 23 |
| Operating income | 218 | 12 | 230 |
| Non-operating income (expense) | 4 | 4 | 8 |
| Income before taxes | 222 | 16 | 238 |
| Income tax provision | 26 | 9 | 35 |
| Net income | <u>\$ 196</u> | <u>7</u> | <u>203</u> |
| Net income attributable to VMware | | (39) | (39) |
| Net income attributable to EMC | | <u>\$ (32)</u> | <u>\$ 164</u> |

Supplemental Information
For the Three Months Ended March 31, 2014
(in millions)
(unaudited)

| | VMware Standalone GAAP | GAAP Adjustments and Eliminations | VMware within EMC GAAP |
|---|---------------------------------------|--|-----------------------------------|
| Revenue | \$ 1,360 | \$ (8) | \$ 1,352 |
| Cost of revenue | 201 | 1 | 202 |
| Gross margin | 1,159 | (9) | 1,150 |
| Research and development | 293 | (3) | 290 |
| Selling, general and administrative | 625 | (8) | 617 |
| Restructuring and acquisition-related charges | - | 5 | 5 |
| Operating income | 241 | (3) | 238 |
| Non-operating income (expense) | 4 | 2 | 6 |
| Income before taxes | 245 | (1) | 244 |
| Income tax provision | 46 | (1) | 45 |
| Net income | <u>\$ 199</u> | <u>-</u> | <u>199</u> |
| Net income attributable to VMware | | (40) | (40) |
| Net income attributable to EMC | | <u>\$ (40)</u> | <u>\$ 159</u> |

Note: Schedules may not add due to rounding.

Segment Information
For the Three Months Ended March 31, 2015
(in millions)
(unaudited)

| | EMC Information Infrastructure | | | EMC Information Infrastructure | Pivotal | EMC Information Infrastructure plus Pivotal | VMware Virtual Infrastructure | Corporate Reconciling Items | Consolidated |
|--|--------------------------------|-----------------------------------|--------------------------------|--------------------------------------|----------------|---|-------------------------------------|-----------------------------------|---------------|
| | Information Storage | Enterprise Content Division | RSA Information Security | | | | | | |
| Revenues | | | | | | | | | |
| Product sales | \$ 2,179 | \$ 27 | \$ 100 | \$ 2,306 | \$ 16 | \$ 2,322 | \$ 583 | \$ - | \$ 2,905 |
| Services | 1,484 | 111 | 148 | 1,743 | 38 | 1,781 | 927 | - | 2,708 |
| Total consolidated revenues | <u>3,663</u> | <u>138</u> | <u>248</u> | <u>4,049</u> | <u>54</u> | <u>4,103</u> | <u>1,510</u> | <u>-</u> | <u>5,613</u> |
| Gross profit | <u>\$ 1,850</u> | <u>\$ 90</u> | <u>\$ 165</u> | <u>2,105</u> | <u>22</u> | <u>2,127</u> | <u>1,311</u> | <u>(99)</u> | <u>3,339</u> |
| Gross profit percentage | 50.5% | 65.2% | 66.6% | 52.0% | 40.3% | 51.9% | 86.8% | | 59.5% |
| Research and development | | | | 424 | 27 | 451 | 247 | 90 | 788 |
| Selling, general and administrative | | | | 1,169 | 49 | 1,218 | 604 | 215 | 2,037 |
| Restructuring and acquisition-related charges | | | | - | - | - | - | 135 | 135 |
| Total operating expenses | | | | <u>1,593</u> | <u>76</u> | <u>1,669</u> | <u>851</u> | <u>440</u> | <u>2,960</u> |
| Operating income (expense) | | | | <u>\$ 512</u> | <u>\$ (54)</u> | <u>458</u> | <u>460</u> | <u>(539)</u> | <u>379</u> |
| Operating margin percentage | | | | 12.7% | (102.4)% | 11.2% | 30.4% | | 6.8% |
| Non-operating income (expense) | | | | | | (14) | 8 | - | (6) |
| Income tax provision | | | | | | 126 | 89 | (133) | 82 |
| Net income | | | | | | <u>318</u> | <u>379</u> | <u>(406)</u> | <u>291</u> |
| Net income attributable to the non-controlling interests in VMware, Inc. | | | | | | <u>-</u> | <u>(74)</u> | <u>35</u> | <u>(39)</u> |
| Net income attributable to EMC Corporation | | | | | | <u>\$ 318</u> | <u>\$ 305</u> | <u>\$ (371)</u> | <u>\$ 252</u> |

Note: This segment information is presented on a consistent basis with the presentation in our quarterly and annual filings with the SEC. This schedule may not recalculate due to rounding.

Segment Information
For the Three Months Ended March 31, 2014
(in millions)
(unaudited)

| | EMC Information Infrastructure | | | EMC Information Infrastructure | Pivotal | EMC Information Infrastructure plus Pivotal | VMware Virtual Infrastructure | Corp Reconciling Items | Consolidated |
|--|--------------------------------|-----------------------------------|--------------------------------|--------------------------------------|----------------|---|-------------------------------------|------------------------------|---------------|
| | Information Storage | Enterprise Content Division | RSA Information Security | | | | | | |
| Revenues | | | | | | | | | |
| Product sales | \$ 2,302 | \$ 35 | \$ 104 | \$ 2,441 | \$ 11 | \$ 2,452 | \$ 556 | \$ - | \$ 3,008 |
| Services | 1,378 | 119 | 140 | 1,637 | 38 | 1,675 | 796 | - | 2,471 |
| Total consolidated revenues | 3,680 | 154 | 244 | 4,078 | 49 | 4,127 | 1,352 | - | 5,479 |
| Gross profit | <u>\$ 1,976</u> | <u>\$ 99</u> | <u>\$ 162</u> | 2,237 | 19 | 2,256 | 1,184 | (93) | 3,347 |
| Gross profit percentage | 53.7% | 64.7% | 66.2% | 54.9% | 38.1% | 54.7% | 87.6% | - | 61.1% |
| Research and development | | | | 377 | 31 | 408 | 229 | 94 | 731 |
| Selling, general and administrative | | | | 1,102 | 41 | 1,143 | 537 | 172 | 1,852 |
| Restructuring and acquisition-related charges | | | | - | - | - | - | 119 | 119 |
| Total operating expenses | | | | 1,479 | 72 | 1,551 | 766 | 385 | 2,702 |
| Operating income (expense) | | | | <u>\$ 758</u> | <u>\$ (53)</u> | 705 | 418 | (478) | 645 |
| Operating margin percentage | | | | 18.6% | (108.5)% | 17.1% | 31.0% | - | 11.8% |
| Non-operating income (expense) | | | | | | (80) | 6 | - | (74) |
| Income tax provision | | | | | | 170 | 83 | (114) | 139 |
| Net income | | | | | | 455 | 341 | (364) | 432 |
| Net income attributable to the non-controlling interests in VMware, Inc. | | | | | | - | (68) | 28 | (40) |
| Net income attributable to EMC Corporation | | | | | | <u>\$ 455</u> | <u>\$ 273</u> | <u>\$ (336)</u> | <u>\$ 392</u> |

Note: This segment information is presented on a consistent basis with the presentation in our quarterly and annual filings with the SEC. This schedule may not recalculate due to rounding.

Supplemental Information
(in millions)
(unaudited)

| | <u>Q1 2014</u> | <u>Q2 2014</u> | <u>Q3 2014</u> | <u>Q4 2014</u> | <u>FY 2014</u> | <u>Q1 2015</u> |
|--|------------------------|------------------------|------------------------|------------------------|-------------------------|------------------------|
| Information Storage: | | | | | | |
| Product Revenues | \$ 2,302 | \$ 2,551 | \$ 2,595 | \$ 3,338 | \$ 10,785 | \$ 2,179 |
| Services Revenues | 1,378 | 1,425 | 1,456 | 1,497 | 5,757 | 1,484 |
| Total Information Storage Revenues | <u>\$ 3,680</u> | <u>\$ 3,976</u> | <u>\$ 4,051</u> | <u>\$ 4,835</u> | <u>\$ 16,542</u> | <u>\$ 3,663</u> |
| Enterprise Content Division: | | | | | | |
| Product Revenues | \$ 35 | \$ 37 | \$ 36 | \$ 56 | \$ 164 | \$ 27 |
| Services Revenues | 119 | 121 | 118 | 118 | 476 | 111 |
| Total Enterprise Content Division Revenues | <u>\$ 154</u> | <u>\$ 158</u> | <u>\$ 154</u> | <u>\$ 174</u> | <u>\$ 640</u> | <u>\$ 138</u> |
| RSA Information Security: | | | | | | |
| Product Revenues | \$ 104 | \$ 104 | \$ 114 | \$ 139 | \$ 462 | \$ 100 |
| Services Revenues | 140 | 139 | 147 | 148 | 573 | 148 |
| Total RSA Information Security Revenues | <u>\$ 244</u> | <u>\$ 243</u> | <u>\$ 261</u> | <u>\$ 287</u> | <u>\$ 1,035</u> | <u>\$ 248</u> |
| EMC Information Infrastructure: | | | | | | |
| Product Revenues | \$ 2,441 | \$ 2,692 | \$ 2,745 | \$ 3,533 | \$ 11,411 | \$ 2,306 |
| Services Revenues | 1,637 | 1,685 | 1,721 | 1,763 | 6,806 | 1,743 |
| Total EMC Information Infrastructure Revenues | <u>\$ 4,078</u> | <u>\$ 4,377</u> | <u>\$ 4,466</u> | <u>\$ 5,296</u> | <u>\$ 18,217</u> | <u>\$ 4,049</u> |
| Pivotal: | | | | | | |
| Product Revenues | \$ 11 | \$ 15 | \$ 17 | \$ 21 | \$ 65 | \$ 16 |
| Services Revenues | 38 | 39 | 41 | 44 | 162 | 38 |
| Total Pivotal Revenues | <u>\$ 49</u> | <u>\$ 54</u> | <u>\$ 58</u> | <u>\$ 65</u> | <u>\$ 227</u> | <u>\$ 54</u> |
| VMware Virtual Infrastructure: | | | | | | |
| Product Revenues | \$ 556 | \$ 612 | \$ 638 | \$ 768 | \$ 2,575 | \$ 583 |
| Services Revenues | 796 | 837 | 870 | 919 | 3,421 | 927 |
| Total VMware Virtual Infrastructure Revenues | <u>\$ 1,352</u> | <u>\$ 1,449</u> | <u>\$ 1,508</u> | <u>\$ 1,687</u> | <u>\$ 5,996</u> | <u>\$ 1,510</u> |
| Consolidated Revenues: | | | | | | |
| Product Revenues | \$ 3,008 | \$ 3,319 | \$ 3,400 | \$ 4,322 | \$ 14,051 | \$ 2,905 |
| Services Revenues | 2,471 | 2,561 | 2,632 | 2,726 | 10,389 | 2,708 |
| Total Consolidated Revenues | <u>\$ 5,479</u> | <u>\$ 5,880</u> | <u>\$ 6,032</u> | <u>\$ 7,048</u> | <u>\$ 24,440</u> | <u>\$ 5,613</u> |
| Percentage impact to EMC revenue growth rate due to changes in exchange rates from the prior year | (0.4)% | 0.5% | (0.1)% | (1.7)% | (0.5)% | (3.1)% |