

EMC GLOBAL FINANCIAL SERVICES

Financing Solutions For EMC Customers

OUR FINANCE OFFERS MAKE IT EASY AND AFFORDABLE

We know that when budgets are tight, a great price and flexible payment options can make a big difference. That's why we offer a choice of finance and leasing options for all EMC solutions—including monthly payment plans, deferred payment, and trade-in offers. Explore the most cost-effective option for you.

FINANCE AND LEASE OPTIONS

1

SWAP INCENTIVES

Swap out your old, non-EMC technology and EMC will reward you with a credit toward your new solution.

Participating EMC products include EMC® VNX®, VNXe®, Data Domain®, Avamar®, and VSPEX™. Available in participating countries.

2

TRADE-IN INCENTIVES

Trade-in your existing EMC technology and EMC will reward you with a credit toward your new solution.

Participating EMC products include VNX, VNXe, Data Domain, Avamar, and VSPEX. Available in participating countries.

3

OPENSACLE—CAPACITY ON DEMAND FINANCE

Adapt to changing business needs in real time. Receive all the storage you need for tomorrow, but only pay for what you use today.

Participating EMC Products: Data Domain, Isilon, VMAX, VNX, and VPLEX. Available in participating countries.

4

STANDARD LEASING

Easily afford new EMC technology with standard monthly payments.

Participating EMC products include VNX, VNXe, Data Domain, Avamar, and VSPEX. Available in participating countries.

5

DEFERRED LEASING

Get your new EMC technology today and defer payments by up to nine months followed by affordable monthly payments over three years.

Participating EMC products include VNX, VNXe, Data Domain, and Avamar. Available in participating countries.

For full details, contact your local EMC partner today.

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