

EMC PHYSICAL SECURITY SOLUTIONS: VIDEO SURVEILLANCE

EMC provides end-to-end physical security solutions that meet customers' unique requirements

ESSENTIALS

- **Flexible**—Open architecture systems can configure the video surveillance system to adapt to your current network environment
- **Simple**—Single-click widgets, intuitive tasks, and quick commands enable operators to make fast and informed decisions; simplicity of the UI translates into lower training, operating costs, and fast response time
- **Smart**—Intelligent analysis tools will detect inconsistencies and use automatic alerts to notify security

EMC provides the systems, software, and services to leverage one of your most strategic assets—your business data. EMC's goal is to optimize your information infrastructure to meet growing demands for enterprise content management, video surveillance, security, archiving, storage, and virtualization. The EMC® Physical Security Solutions team helps organizations understand how to benefit from technology, improve operational efficiencies, and drive down costs while operating world-class security.

BUSINESS NEED

While working closely with your project organization, our professional project managers ensure the best application of the methodology for the needs of each project. For a unique experience, EMC's team includes a senior project manager and a solution/design architect who is experienced in the IP Physical Security field.

EMC's Physical Security is an entirely product-neutral practice offering wholly independent advice. This ensures that only best-in-class products are recommended to satisfy client requirements, while providing our clients with a single point of entry to the physical security market through our provision of an end-to-end solution.

AWARD-WINNING IP SECURITY SOLUTIONS

EMC's award-winning IP Security solutions leverage the comprehensive suite of EMC products to meet growing video information storage requirements in the industry. EMC best practices are used to implement the latest technology solutions and products. EMC offers:

- EMC Proven™ Solutions that are fully tested
- Ease of deployment
- A smaller footprint
- Customer's choice of camera vendor

EMC's tried and tested methodology, implemented by an experienced team of professionals, ensures the process is traceable from a quality assurance perspective, while providing a tailored solution engineered to satisfy your unique needs. The simple user interface keeps operating costs to a minimum and response times to a maximum.

SOLUTION EXAMPLES

EMC's high-quality storage products, combined with your choice of camera supplier, provide you with a customized solution designed to fit your unique needs. By guaranteeing an Open IP Architecture solution for security environments of all sizes, EMC ensures IT best practices for solution design and implementation. With 24-hour support, onsite or remote, you have everything you need.

Size of the Environment	< 100 Cameras	100-500 Cameras	500+ Cameras
Camera Choices	Your choice of leading cameras including HD and megapixel camera options. Example Proven Solutions include: Axis Model P1343 and Axis Q6032 for PTZ (indoor/outdoor)		
Video Management Software	Flexible options for Proven Solution software from Genetec, Verint, Milestone, DVTel, NICE		
Network Bandwidth Required	57.5 Mbit (.5/camera +15%)	287.5 Mbit (.5/camera + 15%)	920 Mbit (1.6/camera +15%)
Video Options	Failover connectivity, Microsoft Active Directory Integration, Camera Blocking, Remote Live Viewer		
EMC Unified Storage	EMC VNXe® 3100 (~20TB)	EMC VNX® (~60TB)	VNX (~100TB)
EMC Infrastructure Options	Deduplication, Disaster Recovery, Virtualization, Management		

GETTING STARTED: EMC PHYSICAL SECURITY ASSESSMENT

The EMC Physical Security Assessment is the first step in the lifecycle of procuring the right security solution to meet your specific requirements. We use a methodology that offers traceability and quality measures incorporating peer reviews, senior management sign-off, user sign-off, and a test plan. The phased approach includes design topology and budgetary forecast, risk analysis and engagement with the security executive to identify assets and zoning model, and strategy workshops to identify threats and risk categories—all leading to a conceptual design recommendation based on findings.

CONTACT US

To learn more about how EMC products, services, and solutions can help solve your business and IT challenges, contact your local representative or authorized reseller, or visit us at www.EMC.com.

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