

Top Ten Reasons to Partner with EMC and Brocade

- 1 Unmatched customer experience**
Over 20,000 companies have deployed EMC® and Brocade technologies.
- 2 Enable the next-generation data center—today**
Combine products, services, and support to enable the data center of the future with today’s technologies.
- 3 Seamlessly virtualize networks, servers, and storage**
Virtualize your leading application environments (including Oracle, Microsoft, and SAP).
- 4 Maximize consolidation**
Provide business flexibility through network convergence, advanced functionality, and energy efficiency.
- 5 Application-aware protection**
Enable long-distance replication and continuous data protection together with data center encryption and key management.
- 6 Advanced backup and recovery**
Simplify backup and recovery management and add deduplication with a centralized, networked-storage infrastructure that reduces storage costs and speeds recovery.
- 7 Industry-first innovations**
Build upon a foundation of innovation; the EMC and Brocade solution is the first to combine 8 Gbit/second data center networking with Enterprise Flash drives.
- 8 EMC and Brocade “code red support”**
EMC and Brocade deliver dedicated engineering-level escalation for Level 2 or higher support issues enhancing total customer experience (TCE).
- 9 EMC and Brocade services workshops**
Benefit from onsite design and assessment offerings that optimize Brocade and EMC deployments.
- 10 EMC and Brocade solution centers**
Real-world data centers staffed with full-time EMC and Brocade engineers across North America and EMEA test and document proven solutions.