

EMC Velocity² Partner Program - Reseller Application

*EMC Sponsoring Distributor

*Region you are applying for

Your Contact Information

*First Name

*Last Name

*E-mail Address

*Title

*Contact Office Number


Cell Number

Company Information

*Corporate URL

*Legal/Parent Company Name

*Country

*Address 1

Address 2

*City

State

Please select a country

*Zip/Postal Code

*Main Company Phone Number

*Date Founded

*Number of Employees

*Primary Theater of Sales Coverage

Additional Theaters of Sales Coverage

- North America Latin America
 EMEA Asia/Pacific

Additional Countries of Sales Coverage (If Applicable)

Additional US States of Sales Coverage (If Applicable)

Business Focus

*Primary EMC Business Line Interest

- | | |
|---|---|
| <input type="checkbox"/> Archiving | <input type="checkbox"/> Backup & Recovery |
| <input type="checkbox"/> Content Management | <input type="checkbox"/> Intelligent Information Management |
| <input type="checkbox"/> Replication | <input type="checkbox"/> Resource Management |
| <input type="checkbox"/> Security | <input type="checkbox"/> Storage |
| <input type="checkbox"/> Virtualization | |
| <input type="checkbox"/> Other | <input type="text"/> |

*Primary EMC Solutions of Interest

- | | |
|---|---|
| <input type="checkbox"/> Backup, Recovery, Archiving | <input type="checkbox"/> Business Continuity & Availability |
| <input type="checkbox"/> Collaboration | <input type="checkbox"/> Compliance |
| <input type="checkbox"/> Consolidation & Migration | <input type="checkbox"/> DBMS |
| <input type="checkbox"/> Data Center Network Solutions - IP Storage | <input type="checkbox"/> ERP |
| <input type="checkbox"/> Information Security | <input type="checkbox"/> Mail & Messaging |
| <input type="checkbox"/> Midsize Enterprises | <input type="checkbox"/> Physical Security |
| <input type="checkbox"/> Rich Media & Publishing | <input type="checkbox"/> Transactional Content Management |
| <input type="checkbox"/> Virtual Info Infrastructure | |
| <input type="checkbox"/> Other | <input type="text"/> |

*Vertical Market Specialization

- | | |
|---|---|
| <input type="checkbox"/> Aerospace & Defense | <input type="checkbox"/> Automotive |
| <input type="checkbox"/> Construction | <input type="checkbox"/> Consumer Products |
| <input type="checkbox"/> Discrete Manufacturing | <input type="checkbox"/> Energy / Oil and Gas |

- Financial Services Healthcare/Life Sciences
 High Tech Hospitality
 Marketing & Publishing Media & Entertainment
 Process Manufacturing Public Sector
 Retail Telecommunications
 Transportation
 Other
-

***Operating Environment Expertise**

- AIX AS/400 DGUX HPUX
 Linux MVS Netware Novell
 OS OS/390 SGI IRIX Solaris
400
 True64 UNIX VMS No Windows
-

***Database Expertise**

- DB2 Informix Oracle Progress
 SQL Sybase
-

***Company Overview**
(1000 characters max)

Please note that this company profile will be used for marketing your company on EMC.com should you be accepted into the Velocity Program

Key Company Contacts

Primary Business Contact for EMC

I will be the primary business contact for EMC

*First Name

*Last Name

*E-mail Address

*Title

*Phone Number

Cell Number

President/CEO

*First Name

*Last Name

*E-mail Address

*Phone Number

VP Sales

*First Name

*Last Name

*E-mail Address

*Phone Number

VP Marketing

*First Name

*Last Name

*E-mail Address

*Phone Number

In order to submit your company's application, your company must agree to the terms of EMC's Reseller Marketing Support Agreement. Please view sample of this Agreement on emc.com.