

Top 10 Reasons to Upgrade Your EMC Connectrix MDS Storage Area Network

- 1 Save money by trading in older equipment.**
Take advantage of EMC's financial trade-in offers to upgrade your EMC® Connectrix® MDS SAN equipment. Contact your local EMC sales representative or EMC channel partner to learn more about special technical refresh offers on MDS Connectrix SAN equipment.
- 2 Save more money by eliminating maintenance costs on older equipment.**
Reduce or eliminate annual maintenance costs on EMC Connectrix MDS gear that is now off maintenance. Instead of paying annual maintenance costs, apply the dollars to upgrade your SAN infrastructure and derive greater benefits.
- 3 Save even more money by taking advantage of low leasing rates from EMC.**
EMC Global Financial Services can help you finance your equipment at the best rates.
- 4 EMC Global Services can get you the best rate on implementation costs to assist in the planning, design, and implementation of your MDS solution.**
- 5 Be greener.**
A Connectrix MDS SAN upgrade can reduce power requirements, cooling costs, and footprint in the data center. Consolidation of your SAN infrastructure results in lower TCO with a reduction in your footprint and lower power and cooling costs.
- 6 Enhance your VMware® server environments.**
Deploy a VM-aware Connectrix SAN to take advantage of advanced features of ESX Server™. Also, an EMC Connectrix SAN can help you simplify your VMware Cluster deployments, provide Virtual Machine identification in the SAN, and performance monitoring per Virtual Machine.
- 7 Increase network performance.**
Four- and 8-gigabit-per-second (Gb/s) rates provide greater network throughput. Deliver higher performance with the increase in throughput speed from 1/2 Gbps up to 4/8 Gbps by upgrading to new Fibre Channel line cards.
- 8 Maximize consolidation results.**
Increase efficiency and significantly reduce your data center footprint by consolidating older-generation Connectrix MDS directors and switches onto the MDS-9513, which can run up to 528 ports within a single chassis.
- 9 Seamlessly increase tape security for SAN backups by deploying Connectrix MDS Storage Media Encryption (SME).**
Use SME to encrypt your tape media, as well as address stringent regulations for long-term data retention and the consequences of private data breaches without having to reconfigure your SAN. In addition, this saves you from having to implement costly backup infrastructure upgrades or jeopardizing the high availability of your environment. SME works with RSA® Key Manager for enterprise key management.
- 10 Get ready today for tomorrow's business needs.**
Get your SAN infrastructure ready for Fibre Channel over Ethernet (FCoE) and server virtualization now. Upgrade your infrastructure to take advantage of these new technologies as your technical and business needs change.

For more information on how you can cut costs effectively by upgrading your EMC Connectrix MDS SAN to 8 G Fibre Channel and FCoE, listen to the experts from EMC and Cisco. [Watch this on-demand webinar >>](#).