

EMC Implementation and Migration for Mainframe Virtual Tape Solutions

The Big Picture

- Accelerate your implementation and migration
- Mitigate risk with proven methodologies
- Reduce management costs
- Speed the time to value from your infrastructure investment

EMC's expert implementation and migration of a mainframe virtual tape solution enables customers to meet service-level requirements for demanding applications by moving from tape to disk. The EMC® Implementation and Migration for Mainframe Virtual Tape Solutions service mitigates the risks often associated with a complex implementation. With an accelerated professional implementation using best practices and proven methodologies, you can realize immediate value and the best possible performance from your infrastructure investment. EMC supports and provides implementation and migration services for the following solutions:

- **EMC DLM:** EMC mainframe data library virtual tape on EMC storage
- **VTFM:** Virtual Tape Facility for Mainframe from Diligent Technologies
- **CentricStor:** CentricStor virtual tape appliance from Fujitsu Siemens Computers
- **Bus-Tech MDL:** Bus-Tech Mainframe Data Library with EMC Centera® storage for write once, read many data needs
- **EMC Centera Mainframe HSM Migrator:** An EMC product replacing tape in the IBM DFSMSHsm ML2 processing environment
- **Conversion:** Tape Mount Management (TMM)

EMC Symmetrix DMX series: Performance Accelerated

The EMC Symmetrix® DMX series is the industry standard for high-end information storage systems. It is the market leader for availability, consolidation, performance, application integration, power efficiency, and information-centric security. The Symmetrix DMX™ series encompasses the critical dimensions of massive storage consolidation, incremental tiered storage scalability, and uninterrupted application support. By providing a full and flexible range of configuration choices for your enterprise, you'll be certain of uncompromising service levels to support your information storage and management requirements. The Symmetrix DMX 4 is ideal for mainframe customers.

Proven Methodologies

All of our service engagements are guided by our proven methodology, the Global Delivery Model. EMC's Global Delivery Model ensures that we deliver rapid, flawless implementation services to every customer in every engagement worldwide. The extensive training the EMC delivery team undergoes before they engage with a client validates the uniqueness of our methodology.

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Our Global Delivery Model is used in every engagement. This ensures that every service delivered meets our customers' expectations. Here is what you can expect with your Mainframe Virtual Tape implementation:

Implementation Planning

EMC will review your current tape infrastructure and design a virtual tape solution for your environment. If selected, EMC will also collect information for the optional migration service.

Implementation and Testing

Our complete implementation service includes installation of your virtual tape solution in your existing environment. Once the virtual tape solution is installed, we perform acceptance validation and testing.

Documentation, Functional Product Overview, and Acceptance

After installation is complete, EMC will perform a Test and Acceptance plan which includes a Functional Overview and a Configuration Guide documenting the installation. Also, we will recommend additional EMC customer education courses available to your staff to ensure you get the maximum benefit from your mainframe virtual tape solution.

Services Portfolio

EMC offers a variety of services to help you manage your information infrastructure

- **The EMC Implementation for Mainframe Storage Replication:** uses business requirements, based on data center strategies and key business drivers, to implement a tailored and custom storage replication solution to meet a defined set of business requirements.
- **EMC Data Migration for Mainframe:** uses a mainframe-based host software product that can non-disruptively migrate data between any z/OS or OS/390 system to any other data storage systems.
- **Implementation for Mainframe Connectivity:** designs and implements FICON channel connectivity and EMC Symmetrix DMX products within the customer's mainframe environment.

Why EMC Global Services

Creating your most positive Total Customer Experience is our top priority. EMC's service delivery professionals are rigorously trained and certified in information infrastructure technology and complex, heterogeneous, information-intensive environments, and leverage field-tested methodologies, frameworks, automation tools, and industry best practices to deliver the results you expect—quickly and efficiently—with minimal risk. EMC is a five-time winner of the Service and Support Professional Association's (SSPA) Software Technical Assistance Recognition (STAR) award for outstanding mission-critical support, Support Center Practices (SCP) quality certification, and a member of the SSPA Hall of Fame.



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EMC Global Services provides professional and support services, EMC Proven™ solutions, and training to help customers in every stage of the information lifecycle. Learn how EMC Global Services can help you strategize, implement, and derive maximum business value from your information infrastructure. Contact your EMC sales representative or visit us on the Web at www.EMC.com.