

EMC CORPORATION  
Consolidated Income Statements  
(in thousands, except per share amounts)  
Unaudited

	Three Months Ended		Twelve Months Ended	
	December 31, 2006	December 31, 2005	December 31, 2006	December 31, 2005
Revenues:				
Product sales	\$ 2,360,262	\$ 2,012,916	\$ 8,078,042	\$ 7,009,026
Services	854,312	697,351	3,077,048	2,654,929
	<u>3,214,574</u>	<u>2,710,267</u>	<u>11,155,090</u>	<u>9,663,955</u>
Cost and expenses:				
Cost of product sales	1,111,861	937,638	3,906,771	3,363,017
Cost of services	364,588	288,290	1,335,120	1,108,119
Research and development	358,973	262,470	1,254,193	1,004,829
Selling, general and administrative	913,948	706,358	3,253,274	2,605,977
In-process research and development	-	14,270	35,410	17,370
Restructuring charges	166,923	80,504	162,564	84,221
	<u>298,281</u>	<u>420,737</u>	<u>1,207,758</u>	<u>1,480,422</u>
Operating income				
	298,281	420,737	1,207,758	1,480,422
Investment income	50,273	55,959	224,949	190,434
Interest expense	(25,685)	(2,065)	(34,123)	(7,988)
Other expense, net	(10,814)	(9,691)	(8,566)	(10,625)
	<u>312,055</u>	<u>464,940</u>	<u>1,390,018</u>	<u>1,652,243</u>
Income before taxes				
	312,055	464,940	1,390,018	1,652,243
Income tax (benefit) provision	(76,714)	316,645	162,664	519,078
	<u>388,769</u>	<u>148,295</u>	<u>1,227,354</u>	<u>1,133,165</u>
Income before cumulative effect of a change in accounting principle				
	388,769	148,295	1,227,354	1,133,165
Cumulative effect of a change in accounting principle, net of tax benefit of \$808	-	-	(3,372)	-
	<u>-</u>	<u>-</u>	<u>(3,372)</u>	<u>-</u>
Net income	<u>\$ 388,769</u>	<u>\$ 148,295</u>	<u>\$ 1,223,982</u>	<u>\$ 1,133,165</u>
Net income per weighted average share, basic:				
Income before cumulative effect of a change in accounting principle	\$ 0.18	\$ 0.06	\$ 0.55	\$ 0.48
Cumulative effect of a change in accounting principle	-	-	-	-
Net income	<u>\$ 0.18</u>	<u>\$ 0.06</u>	<u>\$ 0.54</u>	<u>\$ 0.48</u>
Net income per weighted average share, diluted:				
Income before cumulative effect of a change in accounting principle	\$ 0.18	\$ 0.06	\$ 0.54	\$ 0.47
Cumulative effect of a change in accounting principle	-	-	-	-
Net income	<u>\$ 0.18</u>	<u>\$ 0.06</u>	<u>\$ 0.54</u>	<u>\$ 0.47</u>
Weighted average shares, basic	2,124,625	2,361,223	2,248,431	2,382,977
Weighted average shares, diluted	2,164,518	2,411,855	2,286,304	2,432,582
As a % of total revenue:				
Gross margin	54.1%	54.8%	53.0%	53.7%
Selling, general and administrative	28.4%	26.1%	29.2%	27.0%
Research and development	11.2%	9.7%	11.2%	10.4%
Operating income	9.3%	15.5%	10.8%	15.3%
Net income	12.1%	5.5%	11.0%	11.7%

EMC CORPORATION  
Selected Non-GAAP Data  
For the Three Months Ended December 31, 2006  
(in thousands, except per share amounts)  
Unaudited

	Costs and Expenses				
	Cost of Revenue	Research and Development	Selling, General and Administrative	Restructuring Charges	Operating Income
GAAP	\$ 1,476,449	\$ 358,973	\$ 913,948	\$ 166,923	\$ 298,281
Adjustments to reconcile to Non-GAAP:					
Restructuring Charges <sup>(1)</sup>	-	-	-	(166,923)	166,923
Non-GAAP	<u>\$ 1,476,449</u>	<u>\$ 358,973</u>	<u>\$ 913,948</u>	<u>\$ -</u>	<u>\$ 465,204</u>
	Income Before Tax	Income Tax Provision (Benefit)	Net Income	Net Income per Weighted Average Share, Basic	Net Income per Weighted Average Share, Diluted
GAAP	\$ 312,055	\$ (76,714)	\$ 388,769	\$ 0.18 *	\$ 0.18 *
Adjustments to reconcile to Non-GAAP:					
Restructuring Charges <sup>(1)</sup>	166,923	37,833	129,090	0.06	0.06
Tax Benefits <sup>(2)</sup>	-	111,590	(111,590)	(0.05)	(0.05)
Non-GAAP	<u>\$ 478,978</u>	<u>\$ 72,709</u>	<u>\$ 406,269</u>	<u>\$ 0.19 *</u>	<u>\$ 0.19 *</u>

(1) Represents Q4 06 restructuring charge net of adjustment to prior years' restructuring programs and the associated tax benefit.

(2) Represents income tax benefits consisting primarily of favorable audit resolutions.

\* Includes a \$0.02 income tax benefit relating to the first three quarters of 2006.

EMC CORPORATION  
Selected Non-GAAP Data  
For the Year Ended December 31, 2006  
(in thousands, except per share amounts)  
Unaudited

	Costs and Expenses					Operating Income
	Cost of Revenue	Research and Development	Selling, General and Administrative	In-process Research and Development	Restructuring Charges	
GAAP	\$ 5,241,891	\$ 1,254,193	\$ 3,253,274	\$ 35,410	\$ 162,564	\$ 1,207,758
Adjustments to reconcile to Non-GAAP:						
In-process Research and Development <sup>(1)</sup>	-	-	-	(35,410)	-	35,410
Restructuring Charges <sup>(2)</sup>	-	-	-	-	(162,564)	162,564
Non-GAAP	<u>\$ 5,241,891</u>	<u>\$ 1,254,193</u>	<u>\$ 3,253,274</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 1,405,732</u>

	Income Before Tax	Income Tax Provision	Net Income	Net Income per Weighted Average Share, Basic	Net Income per Weighted Average Share, Diluted
GAAP	\$ 1,390,018	\$ 162,664	\$ 1,223,982	\$ 0.54	\$ 0.54
Adjustments to reconcile to Non-GAAP:					
In-process Research and Development <sup>(1)</sup>	35,410	-	35,410	0.02	0.02
Restructuring Charges <sup>(2)</sup>	162,564	34,033	128,531	0.06	0.06
Tax Benefits <sup>(3)</sup>	-	144,376	(144,376)	(0.06)	(0.06)
Non-GAAP	<u>\$ 1,587,992</u>	<u>\$ 341,073</u>	<u>\$ 1,243,547</u>	<u>\$ 0.55 #</u>	<u>\$ 0.54 #</u>

(1) Represents in-process research and development charges related to business combinations.

(2) Represents Q4 06 restructuring charge net of adjustment to prior years' restructuring programs and the associated tax benefit.

(3) Represents income tax benefits consisting primarily of favorable audit resolutions.

# May not foot due to rounding.

EMC CORPORATION  
Selected Non-GAAP Data  
For the Three Months Ended December 31, 2005  
(in thousands, except per share amounts)  
Unaudited

	Costs and Expenses				
	Cost of Revenue	Research and Development	Selling, General and Administrative	In-process Research and Development and Restructuring	Operating Income
GAAP	\$ 1,225,928	\$ 262,470	\$ 706,358	\$ 94,774	\$ 420,737
Adjustments to reconcile to Non-GAAP:					
Stock Option Expense <sup>(1)</sup>	14,140	22,989	48,190	-	(85,319)
In-process Research and Development <sup>(2)</sup>	-	-	-	(14,270)	14,270
Restructuring Charges <sup>(3)</sup>	-	-	-	(80,504)	80,504
Non-GAAP	<u>\$ 1,240,068</u>	<u>\$ 285,459</u>	<u>\$ 754,548</u>	<u>\$ -</u>	<u>\$ 430,192</u>
	Income Before Tax	Income Tax Provision	Net Income	Net Income per Weighted Average Share, Basic	Net Income per Weighted Average Share, Diluted
GAAP	\$ 464,940	\$ 316,645	\$ 148,295	\$ 0.06	\$ 0.06
Adjustments to reconcile to Non-GAAP:					
Stock Option Expense <sup>(1)</sup>	(85,319)	(16,807)	(68,512)	(0.03)	(0.03)
In-process Research and Development <sup>(2)</sup>	14,270	-	14,270	0.01	0.01
Restructuring Charges <sup>(3)</sup>	80,504	14,737	65,767	0.03	0.03
Tax Charges <sup>(4)</sup>	-	(180,223)	180,223	0.08	0.07
Non-GAAP	<u>\$ 474,395</u>	<u>\$ 134,352</u>	<u>\$ 340,043</u>	<u>\$ 0.14</u> #	<u>\$ 0.14</u>

- (1) Represents stock option expense had we expensed stock options in 2005.  
(2) Represents in-process research and development charges related to business combinations.  
(3) Represents Q4 05 restructuring charge net of adjustment to prior years' restructuring programs and the associated tax benefit.  
(4) Represents tax expense associated with the repatriation under the 2004 American Jobs Creation Act.

# May not foot due to rounding.

EMC CORPORATION  
Selected Non-GAAP Data  
For the Year Ended December 31, 2005  
(in thousands, except per share amounts)  
Unaudited

	Costs and Expenses				
	Cost of Revenue	Research and Development	Selling, General and Administrative	In-process Research and Development And Restructuring	Operating Income
GAAP	\$ 4,471,136	\$ 1,004,829	\$ 2,605,977	\$ 101,591	\$ 1,480,422
Adjustments to reconcile to Non-GAAP:					
Stock Option Expense <sup>(1)</sup>	69,733	98,051	213,008	-	(380,792)
In-process Research and Development <sup>(2)</sup>	-	-	-	(14,270)	14,270
Restructuring Charges <sup>(3)</sup>	-	-	-	(86,353)	86,353
Non-GAAP	<u>\$ 4,540,869</u>	<u>\$ 1,102,880</u>	<u>\$ 2,818,985</u>	<u>\$ 968</u>	<u>\$ 1,200,253</u>
	Income Before Tax	Income Tax Provision	Net Income	Net Income per Weighted Average Share, Basic	Net Income per Weighted Average Share, Diluted
GAAP	\$ 1,652,243	\$ 519,078	\$ 1,133,165	\$ 0.48	\$ 0.47
Adjustments to reconcile to Non-GAAP:					
Stock Option Expense <sup>(1)</sup>	(380,792)	(61,242)	(319,550)	(0.13)	(0.13)
In-process Research and Development <sup>(2)</sup>	14,270	-	14,270	0.01	0.01
Restructuring Charges <sup>(3)</sup>	86,353	16,352	70,001	0.03	0.03
Tax Charges <sup>(4)</sup>	-	(74,541)	74,541	0.03	0.03
Non-GAAP	<u>\$ 1,372,074</u>	<u>\$ 399,647</u>	<u>\$ 972,427</u>	<u>\$ 0.41 #</u>	<u>\$ 0.40 #</u>

(1) Represents stock option expense had we expensed stock options in 2005.

(2) Represents in-process research and development charges related to business combinations.

(3) Represents Q4 05 restructuring charge net of adjustment to prior years' restructuring programs and the associated tax benefit.

(4) Represents tax expense associated with the repatriation under the 2004 American Jobs Creation Act, net of income tax benefits consisting primarily of favorable audit resolutions.

# May not foot due to rounding.

EMC CORPORATION  
Selected Non-GAAP Data  
For the Three Months Ended December 31, 2006  
(in thousands, except per share amounts)  
Unaudited

	Costs and Expenses				
	Cost of Revenue	Research and Development	Selling, General and Administrative	Restructuring Charges	Operating Income
GAAP	\$ 1,476,449	\$ 358,973	\$ 913,948	\$ 166,923	\$ 298,281
Adjustments to reconcile to Non-GAAP:					
Stock Option Expense <sup>(1)</sup>	(13,704)	(15,261)	(33,329)	-	62,294
Restricted Stock Expense <sup>(1)</sup>	(3,210)	(12,656)	(21,016)	-	36,882
Intangible Amortization <sup>(2)</sup>	(27,757)	(1,977)	(13,931)	-	43,665
Restructuring Charges <sup>(3)</sup>	-	-	-	(166,923)	166,923
Tax Benefits <sup>(4)</sup>	-	-	-	-	-
Non-GAAP	<u>\$ 1,431,778</u>	<u>\$ 329,079</u>	<u>\$ 845,672</u>	<u>\$ -</u>	<u>\$ 608,045</u>
	Income Before Tax	Income Tax Provision (Benefit)	Net Income	Net Income per Weighted Average Share, Basic	Net Income per Weighted Average Share, Diluted
GAAP	\$ 312,055	\$ (76,714)	\$ 388,769	\$ 0.18	\$ 0.18
Adjustments to reconcile to Non-GAAP:					
Stock Option Expense <sup>(1)</sup>	62,294	13,011	49,283	0.02	0.02
Restricted Stock Expense <sup>(1)</sup>	36,882	12,769	24,113	0.01	0.01
Intangible Amortization <sup>(2)</sup>	43,665	15,654	28,011	0.01	0.01
Restructuring Charges <sup>(3)</sup>	166,923	37,833	129,090	0.06	0.06
Tax Benefits <sup>(4)</sup>	-	111,590	(111,590)	(0.05)	(0.05)
Non-GAAP	<u>\$ 621,819</u>	<u>\$ 114,143</u>	<u>\$ 507,676</u>	<u>\$ 0.24</u> #	<u>\$ 0.23</u>

- (1) Represents equity compensation recognized pursuant to FAS No. 123R "Share-Based Payment".  
(2) Represents amortization associated with intangible assets acquired in connection with business combinations.  
(3) Represents Q4 06 restructuring charge net of adjustment to prior years' restructuring programs and the associated tax benefit.  
(4) Represents income tax benefits consisting primarily of favorable audit resolutions.

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EMC CORPORATION  
Selected Non-GAAP Data  
For the Year Ended December 31, 2006  
(in thousands, except per share amounts)  
Unaudited

	Costs and Expenses					Operating Income
	Cost of Revenue	Research and Development	Selling, General and Administrative	In-process Research and Development	Restructuring Charges	
GAAP	\$ 5,241,891	\$ 1,254,193	\$ 3,253,274	\$ 35,410	\$ 162,564	\$ 1,207,758
Adjustments to reconcile to Non-GAAP:						
Stock Option Expense <sup>(1)</sup>	(56,603)	(61,582)	(146,950)	-	-	265,135
Restricted Stock Expense <sup>(1)</sup>	(9,685)	(45,899)	(77,968)	-	-	133,552
Intangible Amortization <sup>(2)</sup>	(94,333)	(12,600)	(46,091)	-	-	153,024
In-process Research and Development <sup>(3)</sup>	-	-	-	(35,410)	-	35,410
Restructuring Charges <sup>(4)</sup>	-	-	-	-	(162,564)	162,564
Non-GAAP	<u>\$ 5,081,270</u>	<u>\$ 1,134,112</u>	<u>\$ 2,982,265</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 1,957,443</u>

	Income Before Tax	Income Tax Provision	Net Income	Net Income per Weighted Average Share, Basic	Net Income per Weighted Average Share, Diluted
GAAP	\$ 1,390,018	\$ 162,664	\$ 1,223,982	\$ 0.54	\$ 0.54
Adjustments to reconcile to Non-GAAP:					
Stock Option Expense <sup>(1)</sup>	265,135	49,844	218,663	\$ 0.10	0.10
Restricted Stock Expense <sup>(1)</sup>	133,552	39,518	94,034	\$ 0.04	0.04
Intangible Amortization <sup>(2)</sup>	153,024	53,967	99,057	\$ 0.04	0.04
In-process Research and Development <sup>(3)</sup>	35,410	-	35,410	\$ 0.02	0.02
Restructuring Charges <sup>(4)</sup>	162,564	34,033	128,531	\$ 0.06	0.06
Tax Benefits <sup>(5)</sup>	-	144,376	(144,376)	\$ (0.06)	(0.06)
Non-GAAP	<u>\$ 2,139,703</u>	<u>\$ 484,402</u>	<u>\$ 1,655,301</u>	<u>\$ 0.74</u>	<u>\$ 0.72</u> #

- (1) Represents equity compensation recognized pursuant to FAS No. 123R "Share-Based Payment".  
(2) Represents amortization associated with intangible assets acquired in connection with business combinations.  
(3) Represents in-process research and development charge related to business combinations.  
(4) Represents Q4 06 restructuring charge net of adjustment to prior years' restructuring programs and the associated tax benefit.  
(5) Represents income tax benefits consisting primarily of favorable audit resolutions.

# May not foot due to rounding.

EMC CORPORATION  
Consolidated Balance Sheets  
(in thousands, except per share amounts)  
Unaudited

	December 31, 2006	December 31, 2005
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 1,828,106	\$ 2,322,370
Short-term investments	1,521,925	1,615,495
Accounts and notes receivable, less allowance for doubtful accounts of \$39,509 and \$38,126	1,692,214	1,405,564
Inventories	834,800	724,751
Deferred income taxes	418,146	326,318
Other current assets	225,396	179,478
Total current assets	6,520,587	6,573,976
Long-term investments	2,246,290	3,417,589
Property, plant and equipment, net	2,035,559	1,754,035
Deferred income taxes	104,446	-
Intangible assets, net	1,003,549	563,024
Other assets, net	638,655	598,252
Goodwill, net	6,017,161	3,883,507
Total assets	\$ 18,566,247	\$ 16,790,383
 <b>LIABILITIES &amp; STOCKHOLDERS' EQUITY</b>		
Current liabilities:		
Accounts payable	\$ 680,263	\$ 583,756
Accrued expenses	1,592,022	1,279,857
Income taxes payable	283,148	645,694
Deferred revenue	1,325,671	1,164,551
Total current liabilities	3,881,104	3,673,858
Deferred revenue	780,124	640,598
Deferred income taxes	-	175,192
Long-term convertible debt	3,450,000	126,963
Other liabilities	129,312	108,342
Commitments and contingencies		
Stockholders' equity:		
Series preferred stock, par value \$.01; authorized 25,000 shares, none outstanding	-	-
Common stock, par value \$.01; authorized 6,000,000 shares; issued 2,122,339 and 2,384,147 shares	21,223	23,841
Additional paid-in capital	2,564,554	5,867,076
Deferred compensation	-	(332,311)
Retained earnings	7,794,493	6,570,511
Accumulated other comprehensive loss	(54,563)	(63,687)
Total stockholders' equity	10,325,707	12,065,430
Total liabilities and stockholders' equity	\$ 18,566,247	\$ 16,790,383

EMC CORPORATION  
Consolidated Statements of Cash Flows  
(in thousands)  
Unaudited

	Twelve Months Ended	
	December 31, 2006	December 31, 2005
Cash flows from operating activities:		
Cash received from customers	\$ 11,167,249	\$ 9,732,761
Cash paid to suppliers and employees	(8,666,586)	(7,539,855)
Dividends and interest received	258,631	249,208
Interest paid	(26,804)	(9,132)
Income taxes paid	(592,066)	(216,686)
Net cash provided by operating activities	2,140,424	2,216,296
Cash flows from investing activities:		
Additions to property, plant and equipment	(718,095)	(601,145)
Capitalized software development costs	(192,895)	(167,109)
Purchases of short and long-term available for sale securities	(6,611,698)	(12,115,524)
Sales and maturities of short and long-term available for sale securities	7,865,264	12,983,911
Business acquisitions, net of cash acquired	(2,618,376)	(683,663)
Other	(20,860)	(28,155)
Net cash used in investing activities	(2,296,660)	(611,685)
Cash flows from financing activities:		
Issuance of common stock	257,789	263,296
Purchase of treasury stock	(3,655,404)	(1,003,419)
Excess tax benefits from stock based compensation	20,025	-
Payment of long-term and short-term obligations	(2,331,587)	(3,721)
Proceeds from long-term and short-term obligations	5,654,004	220
Purchase of call options	(669,076)	-
Sale of warrants	391,144	-
Debt issuance costs	(58,863)	-
Net cash used in financing activities	(391,968)	(743,624)
Effect of exchange rate changes on cash	53,940	(15,420)
Net (decrease) increase in cash and cash equivalents	(494,264)	845,567
Cash and cash equivalents at beginning of period	2,322,370	1,476,803
Cash and cash equivalents at end of period	\$ 1,828,106	\$ 2,322,370
Reconciliation of net income to net cash provided by operating activities:		
Net income	\$ 1,223,982	\$ 1,133,165
Adjustments to reconcile net income to net cash provided by operating activities:		
Cumulative effect of a change in accounting principle	3,372	-
Depreciation and amortization	764,162	639,974
Non-cash restructuring and other special charges	75,889	17,370
Stock-based compensation expense	398,687	81,578
Provision for doubtful accounts	10,290	9,750
Deferred income taxes, net	(131,966)	(3,173)
Tax benefit from stock options exercised	-	42,593
Excess tax benefits from stock based compensation	(20,025)	-
Other	27,271	56,594
Changes in assets and liabilities, net of acquisitions:		
Accounts and notes receivable	(232,295)	(221,507)
Inventories	(69,567)	(180,442)
Other assets	(31,822)	(65,150)
Accounts payable	59,631	12,186
Accrued expenses	133,856	153,622
Income taxes payable	(297,936)	263,255
Deferred revenue	234,164	280,563
Other liabilities	(7,269)	(4,082)
Net cash provided by operating activities	\$ 2,140,424	\$ 2,216,296
Non-cash activity:		
- Issuance of stock options exchanged in business combinations	\$ 41,151	\$ 77,645

**EMC Corporation**  
**Supplemental Financial Data**  
**Revenue Analysis**  
(in thousands)  
**Unaudited**

**Revenue Components**

	<u>Q1 2005</u>	<u>Q2 2005</u>	<u>Q3 2005</u>	<u>Q4 2005</u>	<u>YTD 2005</u>	<u>Q1 2006</u>	<u>Q2 2006</u>	<u>Q3 2006</u>	<u>Q4 2006</u>	<u>YTD 2006</u>
<b>Revenues</b>										
Systems	\$ 1,025,971	\$ 1,068,725	\$ 1,091,881	\$ 1,300,290	\$ 4,486,867	\$ 1,226,928	\$ 1,151,600	\$ 1,299,321	\$ 1,462,777	\$ 5,140,626
Software:										
Software License	594,532	619,605	595,396	712,626	2,522,159	621,602	681,998	736,331	897,485	2,937,416
Software Maintenance	237,894	258,622	269,145	287,587	1,053,248	303,202	315,189	345,650	371,163	1,335,204
Total Software License & Maintenance	832,426	878,227	864,541	1,000,213	3,575,407	924,804	997,187	1,081,981	1,268,648	4,272,620
Professional, Systems Maintenance and Other Services	374,609	389,359	402,087	402,830	1,568,885	396,081	423,525	431,989	481,471	1,733,066
	<b>2,233,006</b>	<b>2,336,311</b>	<b>2,358,509</b>	<b>2,703,333</b>	<b>9,631,159</b>	<b>2,547,813</b>	<b>2,572,312</b>	<b>2,813,291</b>	<b>3,212,896</b>	<b>11,146,312</b>
Other Businesses	10,125	8,504	7,233	6,934	32,796	2,874	2,211	2,015	1,678	8,778
<b>Total Consolidated Revenues</b>	<b>\$ 2,243,131</b>	<b>\$ 2,344,815</b>	<b>\$ 2,365,742</b>	<b>\$ 2,710,267</b>	<b>\$ 9,663,955</b>	<b>\$ 2,550,687</b>	<b>\$ 2,574,523</b>	<b>\$ 2,815,306</b>	<b>\$ 3,214,574</b>	<b>\$ 11,155,090</b>
Percentage impact to EMC revenue growth rate due to changes in exchange rates from the prior year	1.7%	1.7%	0.6%	(0.5)%	0.8%	(2.1)%	(1.1)%	0.7%	1.4%	0.2%

**EMC Corporation**  
**Supplemental Financial Data**  
**Revenue Analysis**  
**(in thousands)**  
**Unaudited**

**Supplemental Revenue Data**

	Q1 2005	Q2 2005	Q3 2005	Q4 2005	YTD 2005	Q1 2006	Q2 2006	Q3 2006	Q4 2006	YTD 2006
Total Storage Revenue	\$ 2,050,488	\$ 2,144,880	\$ 2,143,799	\$ 2,453,026	\$ 8,792,193	\$ 2,252,354	\$ 2,250,909	\$ 2,439,699	\$ 2,665,616	\$ 9,608,578
Total Content Management and Archiving Revenue	\$ 112,553	\$ 109,008	\$ 120,683	\$ 142,032	\$ 484,276	\$ 167,320	\$ 166,122	\$ 149,352	\$ 202,996	\$ 685,790
Total Security Revenue	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 37,755	\$ 113,931	\$ 151,686
Total VMware Revenue	\$ 80,090	\$ 90,927	\$ 101,260	\$ 115,209	\$ 387,486	\$ 131,013	\$ 157,492	\$ 188,500	\$ 232,031	\$ 709,036
Symmetrix Hardware and Software Revenue ( a )	\$ 652,328	\$ 677,655	\$ 633,308	\$ 754,345	\$ 2,717,636	\$ 718,356	\$ 676,649	\$ 763,770	\$ 781,357	\$ 2,940,132
CLARiiON Hardware and Software Revenue ( a )	418,641	430,960	425,375	518,729	1,793,705	472,003	446,511	501,704	611,781	2,031,999
Connectivity Revenue ( b )	176,053	188,189	226,829	242,992	834,063	204,113	211,713	234,844	274,383	925,053
Platform Software License Revenue	\$ 284,485	\$ 312,827	\$ 284,446	\$ 333,442	\$ 1,215,200	\$ 272,819	\$ 291,059	\$ 313,662	\$ 324,690	\$ 1,202,230
Platform Software Maintenance Revenue	100,064	104,601	109,727	116,182	430,574	124,057	118,883	124,005	128,972	495,917
Total Platform Revenue	\$ 384,549	\$ 417,428	\$ 394,173	\$ 449,624	\$ 1,645,774	\$ 396,876	\$ 409,942	\$ 437,667	\$ 453,662	\$ 1,698,147
Multi-platform Software License Revenue:										
Resource Management Software License Revenue	\$ 146,708	\$ 151,833	\$ 141,002	\$ 167,404	\$ 606,947	\$ 136,467	\$ 150,652	\$ 165,455	\$ 168,596	\$ 621,170
Backup and Archive Software License Revenue	51,742	49,877	50,467	59,881	211,967	40,797	56,218	51,875	67,102	215,992
Content Management Software License Revenue	49,302	39,160	47,637	64,400	200,499	79,675	70,234	52,779	96,769	299,457
Total Multi-platform Software License Revenue	\$ 247,752	\$ 240,870	\$ 239,106	\$ 291,685	\$ 1,019,413	\$ 256,939	\$ 277,104	\$ 270,109	\$ 332,467	\$ 1,136,619
Multi-platform Software Maintenance Revenue	125,371	134,476	137,196	149,258	546,301	149,534	162,711	166,550	170,258	649,053
Total Multi-platform Software License and Maintenance Revenue	\$ 373,123	\$ 375,346	\$ 376,302	\$ 440,943	\$ 1,565,714	\$ 406,473	\$ 439,815	\$ 436,659	\$ 502,725	\$ 1,785,672
VMware Software License Revenue	\$ 62,295	\$ 65,908	\$ 71,844	\$ 87,499	\$ 287,546	\$ 91,844	\$ 113,835	\$ 125,476	\$ 163,492	\$ 494,647
VMware Maintenance and Services Revenue	17,795	25,019	29,416	27,710	99,940	39,169	43,657	63,024	68,539	214,389
Total VMware Revenue	\$ 80,090	\$ 90,927	\$ 101,260	\$ 115,209	\$ 387,486	\$ 131,013	\$ 157,492	\$ 188,500	\$ 232,031	\$ 709,036

( a ) Includes hardware, hardware upgrades and platform software.

( b ) Includes Connectrix fibre channel switch/director revenues, Celerra file server revenue, exclusive of disk revenue, Rainstorage product revenues and Invista product revenues.