

# EMC Business Technology Consultant Program

## Program Vision

Does the opportunity to develop technological solutions that create competitive advantage for businesses exhilarate you? The EMC Business Technology Consultant Program provides an exciting work environment for you to create, build, and watch your information technology solutions solve business challenges for an industry leader. This cross-functional information technology program will develop transferable technology consulting and project management skills that can be applied to a variety of positions across EMC's information technology organization. The program includes three to four rotations over a 21-month period and is supplemented with formal training on EMC and information technology core competencies.

## Sample Rotation Assignments

Rotations designed to provide cross-functional experience while supporting various lines of business or areas within information technology.

- Sales – Customer Relationship Management Solutions
- Marketing – Web 2.0 or Website Initiatives
- Engineering – New Product Introduction Process
- Finance – Reporting Solutions
- Electronic Licensing and Compliance
- Global Services Workforce Productivity
- Mergers and Acquisitions

After completion of the program, you will transition into a full-time role based on your interests, business needs, and skill alignment. This transition is a formal part of the program and graduates have many resources to assist in the process.

“ At EMC, I am challenged to combine my business skills with my passion for technology to drive innovative solutions every day. The environment at EMC is fast paced and stimulating; it is entirely characteristic of a leader in the information technology arena. ”

Joe P., Program Participant

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## Roles

- Function as an internal information technology consultant on technology and business process projects across EMC
- Prepare proposals which detail business problem statements, consequences, and business vision for problems identified
- Assist with development of detailed business cases and high-quality business requirements for new projects
- Perform data analysis and document existing and new processes across business units
- Prepare documentation for ensuring successful adoption of new releases, including business communication, user training, and user acceptance testing
- Interact with stakeholders across information technology and business units to provide ongoing clarification and project support

## Candidate Profile

- Bachelor's degree in MIS, IT, with a minor in business *or* bachelor's degree in business with a minor in MIS, IT, or IS
- Strong interest in the business-facing side of information technology solution delivery
- Strong analytical ability and problem-solving skills
- Effective communication and business writing skills
- Ability to build strong relationships and work successfully in teams
- Exhibits leadership qualities, takes initiative, and possesses creativity
- Internship experience a plus

## About EMC

EMC is the world's leading developer and provider of information infrastructure technology. We help organizations of every size around the world keep their essential digital information protected, secure, and continuously available. We combine our best-of-breed platforms, software, and services into high-value, low-risk information infrastructure solutions that help organizations maximize the value of information assets, improve service levels, lower costs, and react quickly to change.

## Take the Next Step.

At EMC, we proudly promote an atmosphere of high-grade achievement, where employees can always feel comfortable and productive. New ideas are welcome, innovative approaches are encouraged, positive change is embraced, and solid performance is rewarded. That's why we say, "EMC. Exhilaration lives."

To learn more about EMC's Business Technology Consultant Program, go to [EMC.com/college](http://EMC.com/college).

**EMC. Exhilaration lives.**

EMC is an equal employment opportunity employer that values the strength diversity brings to the workplace.

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