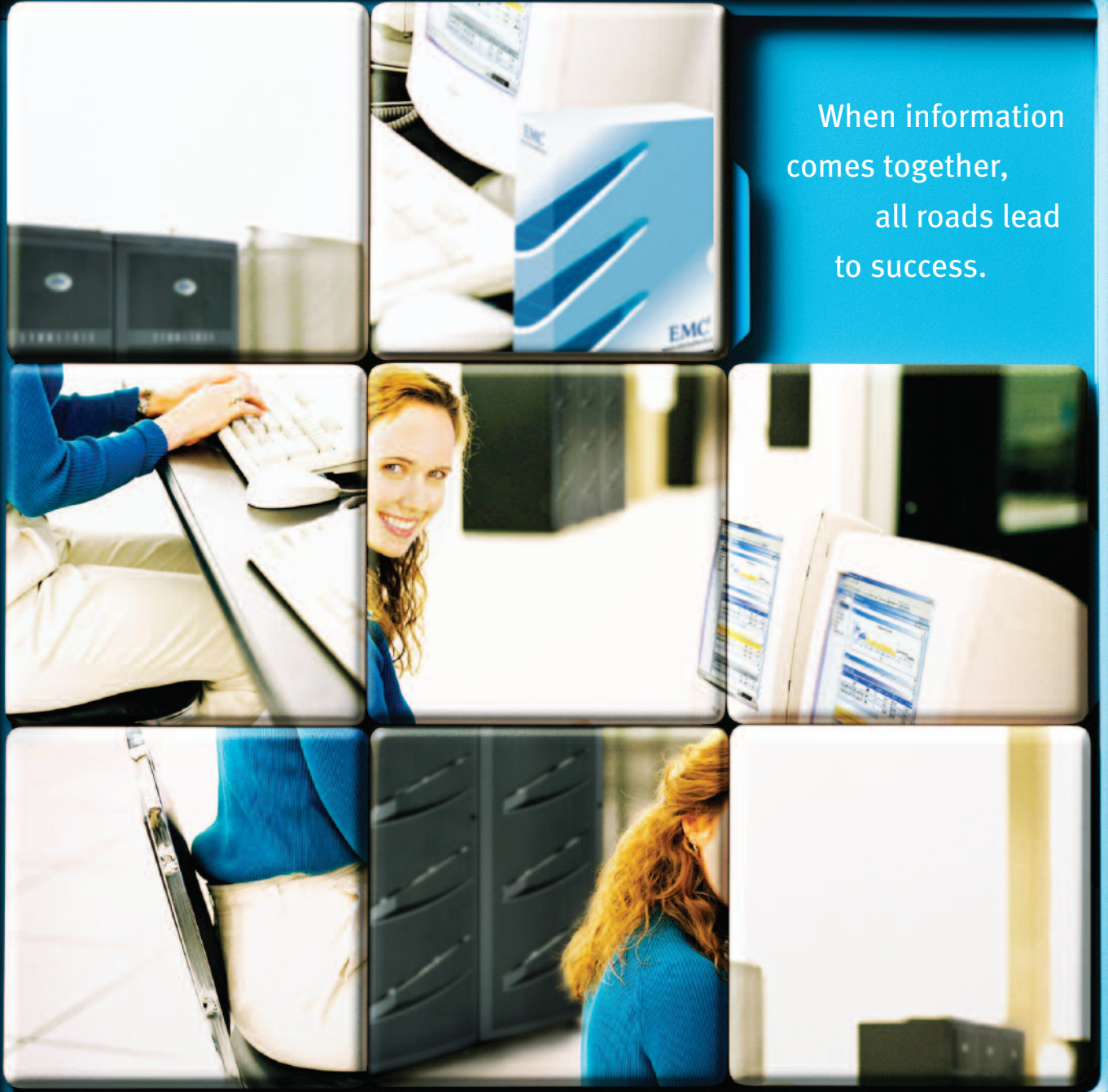


When information
comes together,
all roads lead
to success.



About EMC

Our mission is to help organizations of all sizes get the most value possible from their information and from their relationships with our company. We are a top-tier technology product company and the world leader in systems, software, services, and solutions for building and managing secure and flexible information infrastructures.



A Message from Joe Tucci, Chairman, President, and Chief Executive Officer

EMC has the privilege of working with innovative organizations around the world, in every industry, in the public and private sectors, of every size, from startups to the *Fortune Global 500*. However diverse their missions, they all seek to grow, to make their employees more productive, and, above all, to deliver what their customers and clients will truly value.

We are in business to help our customers be more successful. We do this by focusing on the “I” in IT—information. We help customers maximize the value of their information assets, improve service levels, react quickly to changes, and protect their information from loss and unauthorized access. And we do so by providing intelligent, flexible, software-enabled information infrastructures.

Our starting point is information lifecycle management (ILM), an IT strategy designed to help organizations get the most value possible from their information, for the lowest cost, at every point in the lifecycle of information. For the past three years, EMC has been helping customers put ILM into practice by providing the expertise, technology, and solutions they need to capture, store, manage, protect, secure, move, and archive digital information—and do this efficiently and effectively, with built-in intelligence and automated policies that trigger the right information management action.

When organizations have an information infrastructure in place, they can bring their information together. When information comes together, they can more easily and securely share their information with employees, customers, and partners. And they can better understand and harness the true business value of all their information assets.

EMC's information infrastructures combine best-of-breed platforms, software, and services into high-value, low-risk ILM solutions that solve customers' information management challenges in several important areas: classification; consolidation; business continuity; backup, recovery, and archiving; compliance; and content management.

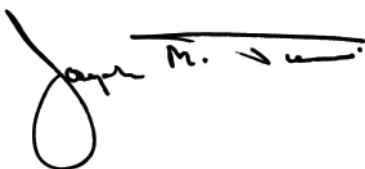
ILM has already delivered so much benefit to organizations that it now ranks as the top information storage management strategy, according to TheInfoPro Survey of November 2005. Now EMC is advancing ILM to its next stage of value, from optimizing the environment for managing information within large individual applications like e-mail and databases to creating a unified approach to extracting, archiving, and accessing information across multiple applications.

Along with advancing ILM, EMC is investing in new, game-changing technologies that not only bring more value to the way organizations manage their information, but also bring more value to the way they manage and optimize their IT infrastructures.

One of these areas is "virtualization." EMC's offerings for virtualizing storage and file systems together with the offerings of VMware, an EMC subsidiary, for virtualizing x86 infrastructures collectively give EMC by far the strongest and broadest virtualization portfolio available. VMware's virtual infrastructure software enables organizations to simplify their IT resources, fully leverage their computing investments, and respond faster to changing business demands. Our new EMC® Invista™ solution for virtualizing storage area networks and our Rainfinity™ software for virtualizing network-attached storage are helping IT managers move, copy, and migrate their information with greater flexibility and without downtime. It's our belief that, in the future, nearly all information infrastructures, especially those in data centers, will be virtualized.

A second game-changing technology is model-based resource management—helping customers to understand the relationships among the diverse resources in the information infrastructure, resulting in a very efficient and proactive way to manage them. To offer this technology, we are building on EMC's strengths in storage resource management, a market we created and continue to lead, and on our expertise in model-based management, which came to us with our 2005 acquisition of Smarts. EMC can now build a model that simulates a customer's complex IT environment and automatically pinpoints service-affecting problems, calculating the business impact of those problems in real time without human intervention. Model-based resource management will be the future of enterprise-class IT management.

This year, we will once again invest significantly in R&D to stay ahead of competitors in innovation and to increase the value of our ILM solutions. Speaking on behalf of our more than 26,000 employees and a vast network of partners around the world, we are all striving to consistently exceed our customers' expectations for quality, service, innovation, and interaction. We are committed to delivering the best Total Customer Experience in the industry to help organizations manage and use information more easily and effectively to create a great future for their own customers.



When information comes together,

EMC's technologies and solutions work behind the scenes in a wide variety of industries, helping customers make their information more productive. Here is an example of the value EMC and its partners can provide in the field of healthcare.

The delivery of medical care involves a complex web of caregivers and healthcare organizations as patients are diagnosed, treated, and monitored over the course of their illnesses. Individual patients, medical institutions, physicians, insurers, employers, and government agencies are all important participants in the effort to improve healthcare safety, quality, and efficiency.

EMC and its partners offer solutions to help those who are a part of the healthcare value chain collect, store, and deliver patient information rapidly and accurately. As a result, these solutions enable healthcare customers to accelerate clinical workflow and turnaround times, reduce costs, and improve the overall patient experience.

■ Patients

When patients turn to caregivers to diagnose and treat illness or injury, perform yearly physicals, or prescribe medicine, they add important information to their medical records. EMC enables patients to gain secure access to this information and allows the information to be easily and safely exchanged between authorized healthcare organizations providing care to that patient.



■ Physicians

Using digital technologies such as Picture Archiving Communications Systems (PACS) and content management software, physicians gain immediate access to current and archived patient information, accelerating patient diagnosis and time to treatment. Network access enables medical staff who may be geographically dispersed to coordinate and collaborate easily.

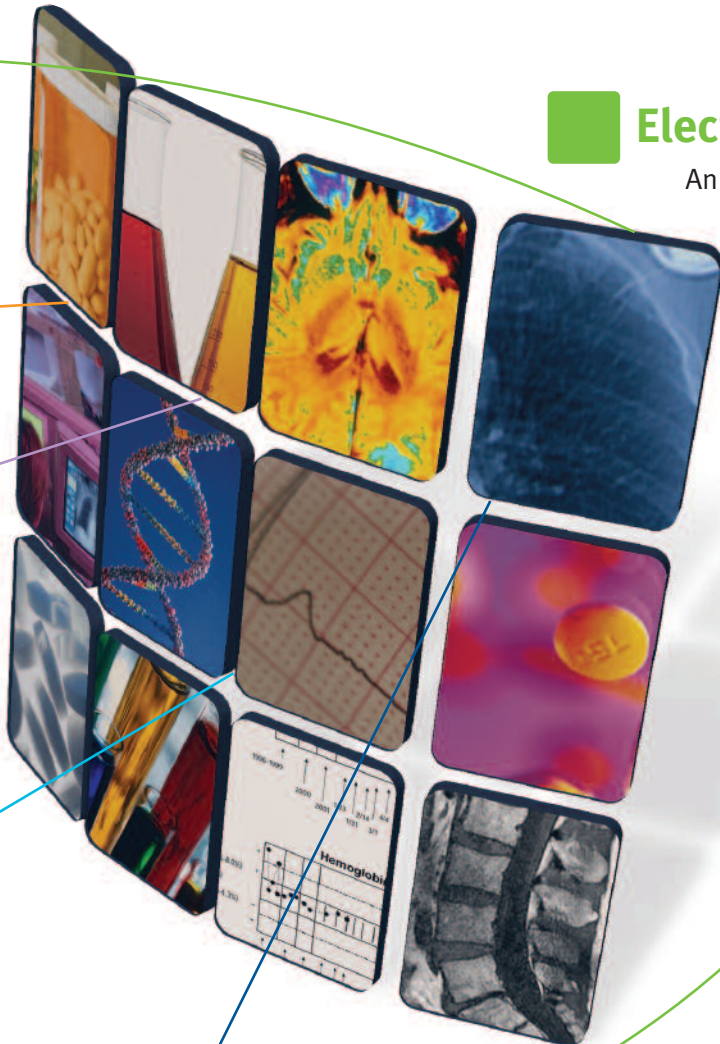


■ Hospitals

As electronic patient information continues to grow rapidly, healthcare organizations are employing intelligent information infrastructures to help them improve physician productivity, clinical workflow, and patient safety, as well as respond to changing regulatory requirements. Quick access to critical patient data can help hospitals and other medical organizations to streamline physician consultations, efficiently schedule clinical resources, and avoid adverse drug interactions—resulting in better patient outcomes with shorter stays.



everybody feels much better.



■ Electronic Health Record

An Electronic Health Record (EHR) provides a consolidated, centralized, and secure view of a patient's clinical, imaging, administrative, and insurance-billing information from any number of sources. The EHR delivers a unified view of patient information from birth to present day, serving as a repository that can be quickly accessed by authorized physicians, clinical labs, pharmacies, hospital staff, and insurers.



■ Insurers

Electronic patient data repositories enable insurers to securely and rapidly process claim submissions, determine eligibility for treatment reimbursement, and respond to patient inquiries. These “payer” organizations can work with healthcare providers to reduce costs by improving administrative efficiencies and avoiding duplicate or unnecessary tests or procedures. Insurers can also establish and track quality care metrics from subscribers and encourage hospitals to adopt best practices based on those findings.

Healthcare and Life Sciences

When information comes together, Healthcare and Life Sciences organizations can:



- Accelerate the time to market for new drugs—from discovery, to clinical trials, to regulatory approval, to product launch
- Comply with government regulations and adapt to changing or emerging regulations
- Improve diagnostics and patient care decision-making
- Generate the greatest return on investments in PACS and EHR technologies
- Deliver safer, more efficient, more effective treatments to patients across the healthcare spectrum



Institut Gustave-Roussy (France)



“EMC’s centralized archives solution means that the patient avoids unnecessarily undergoing tests a second time and carrying suitcases filled with documents. For caregivers, easy access to all of the patient’s data at any time facilitates the monitoring of the evolution of the disease, the assessment of treatment effectiveness, and a better knowledge of the patient’s specific situation.”

Robert Sigal, M.D., Ph.D., Professor of Radiology and Medical Imaging, Institut Gustave-Roussy, a world-renowned cancer research center and hospital

Bayer HealthCare (Italy)

“Our EMC Documentum solution has simplified daily life for many departments within the company and helped eliminate bottlenecks. It has helped us manage changes within the organization in a more efficient way. Now we can pull up information in real time and see the ongoing status of questions or change requests at any time. All the processes involved have become more efficient and transparent in the sense that it’s always possible to know how far along they are and plan them according to company needs.”



Andrea Schiavi, Quality Assurance/GMP Compliance Manager, Pharmaceutical Division of Bayer HealthCare Italy, the Italian affiliate of the leading pharmaceutical company headquartered in Leverkusen, Germany, with more than 156 subsidiaries around the world

Fraser Health Authority (Canada)



“We required a reliable and scalable solution that could help us store our digital medical information including PACS images, blood work, lab tests, and other information in our MEDITECH system. EMC Centera has met significant business needs for Fraser Health and for the long-term archive storage of medical record information. Centera has helped resolve an operations workflow issue by centralizing our medical images in an online repository, allowing us to retrieve them in seconds.”

Neil Currie, Chief Information Officer, Fraser Health Authority, British Columbia’s largest and fast-growing health authority, serving 1.5 million people

Financial Services

When information comes together, **Financial Services** companies can:



- Provide around-the-clock secure and superior service to their customers
- Mine their information to become more customer oriented and generate new revenue streams
- Reduce their risk of noncompliance and shorten audit time
- Proactively address e-discovery and electronic records management challenges
- Reduce operating costs



Société Générale Corporate & Investment Banking (France)



“Our mission is to provide corporations, financial institutions, and investors with value-added integrated financial solutions in more than 45 countries worldwide. Over the last few years, EMC has become a strong and reliable partner, recently helping us to move 180 terabytes of data to the new generation of their storage arrays. This project, one of our most critical projects in 2005, was very successful due to our strong partnership with EMC. It improved the performance of our servers, increased the usable capacity of our storage arrays, and helped us rationalize the management of our storage network. Our clients (traders and back-office staff) perceived an improvement in the response time for most of their business-critical applications. The project was completed on time with no disruption of service despite the high number of servers impacted. EMC has demonstrated once again the high quality of its storage platforms and consulting services.”

Bertrand Lemarignier, Global CTO, SG CIB, the corporate and investment banking arm of the Société Générale Group

MasterCard International (USA)

“EMC’s technology and service offerings have allowed MasterCard to implement an enterprise strategy, broken into digestible pieces, to address e-discovery and e-records management challenges at their core—with proactive information management.”



James Hull, Technology Head, Engineering Services, MasterCard International, a leading global payments solutions company that provides a broad variety of innovative services in more than 210 countries and territories

Discover Financial Services (USA)



“EMC’s solutions have enabled Discover Financial Services to better serve our 50 million Cardmembers by helping drive business value, increase availability, and reduce costs. They have been a trusted partner before and after the sale, delivering excellent support throughout our six-year relationship.”

Diane Offereins, EVP & Chief Administrative and Technology Officer, Discover Financial Services, a business unit of Morgan Stanley

China Life Insurance (China)

“We are very satisfied with EMC’s solutions and services. EMC is one of the most important partners for China Life in our ongoing IT infrastructure reorganization.”



Wan Feng, VP & CIO, China Life Insurance Company, the largest life insurance company in China

Manufacturing

When information comes together, **Manufacturing** companies can:



- Accelerate their product development
- Integrate their supply chain applications with their suppliers and distributors
- Keep their enterprise resource planning, supply chain management, and product lifecycle management applications continuously available to serve their customers
- Consolidate all of their information for simple, automated protection and management at a lower cost



Danfoss (Denmark)



“We have a strong focus on the total cost of ownership at Danfoss. We are working to ensure that IT operating costs fall steadily over the coming years, and EMC tiered storage solutions are enabling us to achieve that goal.”

Morten Pors Simonsen, Enterprise Server Manager, Danfoss, a global industrial manufacturing company with 56 factories in more than 20 countries

Dongbu Steel (Korea)

“EMC solutions have helped us ensure that all processes can maintain business continuity with no data loss if a disaster occurs. This kind of systematic risk management has contributed to creating direct value-add through improved business efficiency and strengthened management stability. It has also improved international standings with partners, customers, and investors, which maximizes the value of Dongbu Steel.”



Moonseok Choi, IT Team Manager, Dongbu Steel, a world-class steel company that for 30 years has played a key role in developing Korean industries such as automobiles, electronics, and construction

Rexam (UK)



“We could not tolerate our e-mail services failing for longer than 30 minutes. EMC ensures we can minimize any impact on our business by providing us with the highest levels of information availability, protection, and performance.”

Antonio Traetto, Global Messaging Manager, Rexam, a global leader in consumer packaging and world-leading beverage can maker

Belkin (USA)

“With hundreds of suppliers and customers communicating with our company daily, efficient e-mail communication is critical to our business. EMC offered the full package—from top-level strategic consulting to proven, advanced storage and software—that helped make our upgrade to Microsoft Exchange 2003 a success. We trust their people and have been impressed with their knowledge of storage and Exchange as well as their commitment to customer satisfaction.”



Chris Aguilera, LAN Services Manager, Belkin Corporation, a global manufacturer of consumer networking and cabling solutions and one of the fastest-growing companies in the United States

Public Sector

When information comes together, **Public Sector** organizations can:



- Create new services that increase revenues, improve public safety, and respond to citizens' demands for realtime information and 24x7 access to services
- Better coordinate their responses to emergencies
- Do a better job of tracking disease, preventing illness, and promoting healthy behavior
- Enable faculty and students to hold forums for discussion, share documents, and collaborate online



Centro Nacional de Control de Caminos y Puentes Federales (Mexico)

“We searched for the right solution for administering and storing vast amounts of information and video images collected at 800 tollbooths. EMC offered industry-leading technology and experience. EMC’s solution has already allowed us to increase toll revenues, reduce mistakes, fight corruption, and set an example for technology leadership.”

Luis Gómez, CIO, Centro Nacional de Control de Caminos y Puentes Federales, Mexico’s tollbooth authority

Ministry of Labor and Social Security (China)

“The Ministry of Labor and Social Security of the People’s Republic of China provides many services to the people of China and to other government agencies. We rely on EMC’s solutions to support the administration of national labor and social security initiatives, including workforce management, labor relationship readjustment, various items of social insurance management, and the development of labor and social security laws.”

中华人民共和国劳动和社会保障部

Huang Yong, Chief IT Officer, the Ministry of Labor and Social Security of the People’s Republic of China



Forsyth County, North Carolina (USA)

“We chose EMC because of its solid reputation, length of time in the industry, and the reliability of the hardware and services we knew we would receive. The collaboration between EMC and Cisco has been great. We couldn’t have asked for more responsiveness from either company.”

Alisa Phelps, Networking Analyst, Forsyth County of North Carolina, a government agency

Harvard University (USA)

“Our EMC tiered storage infrastructure enables us to reduce our own operational costs while appealing to a greater number of users by supporting a wider range of storage requirements at the best possible price points. The ability to drive down costs through tiered storage is enabling our users to use those savings to expand support for various administrative, student, faculty, research, and alumni applications.”

Dan Moriarty, CIO, Harvard University

Telco, Media, and Entertainment

When information comes together, **Telco, Media, and Entertainment** companies can:



- Achieve greater efficiencies, reduce operational expenses, and speed time-to-market for new products and services
- Easily take produced content and leverage it across different distribution channels for new revenue opportunities
- Protect the commercial value of their media assets from illegal copying



BT Global Services (UK)



“Our aim is to provide customers with a world-class service. Networks, therefore, have to be failsafe and must perform flawlessly. We also need to be able to intervene quickly in the event of a fault. EMC Smarts delivers a highly automated monitoring solution that reports, alerts, and administers crucial information, allowing us to manage networks according to the key business objectives of our customers and deliver next-generation networks.”

Roel Louwhoff, President, Customer Service & Network Operations, BT Global Services

Soundbuzz (Singapore)

“We need to provide 99.99 percent availability required by our customers, the telecom providers that deliver songs to the consumer. Whether a person is downloading songs in Singapore, Sydney, or Bombay, they are effectively pulling songs off of EMC systems in Singapore, the same systems that accept the songs from the record labels.”

Sudhanshu Sarronwala, CEO, Soundbuzz, Asia Pacific’s largest digital music service provider



WHSmith News (UK)

“EMC was the only vendor capable of offering a complete systems, software, and services solution for information lifecycle management. We have an architecture that provides complete availability and performance for our key applications. EMC has delivered a win-win for WHSmith News.”

Robert Wilson, Chief Technology Officer, WHSmith News, the U.K.’s market leader in newspaper and magazine distribution

NZZ AG (Switzerland)

“We wanted to digitize the complete newspaper archive back to 1780—that’s over two million pages of content—and provide it in an electronic format with full-text search capabilities as an in-house research tool and a service to the public. EMC’s economical and easily scalable online archiving solution made the entire project possible.”

Mr. R. Brun, Head of IT, Neue Zürcher Zeitung AG, the publisher of the 225-year-old *Neue Zürcher Zeitung*, one of the oldest newspapers in existence

Neue Zürcher Zeitung

Oil and Gas, Engineering, and Electronics

When information comes together, **Oil and Gas, Engineering, and Electronics** companies say:

Repsol YPF (Argentina)

“In our global competitive environment, continuous information access is vital for decision-making. EMC technology and services allow us to provide world-class recovery time, minimizing disruption and reducing financial losses. The flexibility and scalability of EMC’s infrastructure ensure the successful management of our escalating business requirements for growth and change. Moreover, we greatly simplify our information management by consolidating our business-critical applications on EMC storage platforms.”



Pablo Cattaneo, Latin America Support Manager, Repsol YPF, one of the 10 major private oil companies in the world and the largest private energy company in Latin America

Baytex Energy Trust (Canada)

“Our EMC solution has enabled us to operate more effectively—from the ease in provisioning disks to the reduced time and effort we spend on managing the physical server infrastructure. It has also helped us reduce space and hardware procurement costs, which allows us to redirect more IT dollars into strategic enablement projects for our business.”



Kyle Kerpan, IT Manager, Baytex Energy Trust, one of the seven largest energy trusts in Western Canada

Hyundai Engineering (Korea)

“An EMC Documentum electronic document management system has helped us achieve one-stop management—from review and revision to approval—of all project deliverables. We were able to shorten our project periods by minimizing errors due to systemized history management and improve communication and collaboration among project stakeholders.”



Myung-Su Han, Manager of the Engineering Automation Department, Hyundai Engineering Co., Ltd., a leading Korean engineering company

Vanasse Hangen Brustlin (USA)

“EMC has helped us simplify and automate the storage management of electronic records on thousands of projects across our multi-site firm. It has been easier to procure additional technology because of our past successes with EMC solutions. Upper management is confident in our abilities to make decisions that help our company grow, and it has been good to have that confidence from outside of IT.”



Greg Bosworth, Director of IT, Vanasse Hangen Brustlin, a leading U.S. engineering consulting company

Samsung Electronics (Korea)

“The quality of our products and our marketing strategy are the two major reasons why Samsung is successful. To continue to keep our customers satisfied and our deliveries on time, our manufacturing plants must be available 24x7, and we must have access to our mission-critical data at all times. EMC’s solutions make this possible. EMC is a true partner and our choice for the future.”



Young-Su Lee, LCD IT Strategic Group Director, Samsung Electronics, the world’s largest manufacturer of memory chips, TFT-LCDs, CDMA mobile phones, and LCD monitors

Services

When information comes together, **Services** companies can:



- Speed access to information for better customer service
- Ensure business continuity
- Make more-informed decisions
- Operate as efficiently as possible



Siemens Business Services (Singapore)

“Previously, we had many different systems for various operational functions, and it was a challenge for our customers to leverage the systems. The ability to consolidate customer data on centralized EMC storage represented a huge cost savings in IT operations and administration, economies of scale, a smoother operation internally, and improved our managed IT services to customers.”

Siemens Business Services

Bernhard Zschoernig, Vice President, Operation Related Services, Siemens Business Services Singapore, a provider of IT services to some of the world’s most well-known multinational companies and regional enterprises

Lufthansa Technik

Lufthansa Technik (Germany)

“With the combined EMC solutions of web content management, document management, and portal technology, Lufthansa Technik has extensively improved its technical service for aircrafts. In addition, fast access to content has enormously reduced our costs.”

Frank Luka, IT Project Manager, Lufthansa Technik, a service provider for 370 airlines and operators

Screen Actors Guild (USA)

“Managing and accessing millions of paper-based contracts, legal documents, resumes, payment schedules, photos, and other information was not only time consuming, but also resulted in duplicate efforts, excess costs, and inefficient, error-prone processes. We worked with EMC to develop an electronic repository of information and intellectual capital that improves the way we do business to better serve our dues-paying constituents. With instant access to critical information, our members can manage personal, professional, and business chores at home and be more productive on the set.”



Beverly Kite, CIO, Screen Actors Guild, America’s premier labor union representing actors in film, television, industrials, commercials, and music videos

Central Depository Services (India)



“Using EMC’s solutions has helped us provide continuous data availability and integrity, optimize our storage capacity, lower IT costs significantly, and implement world-class business continuity and disaster recovery solutions. Our information is completely protected and always kept available by one of the most robust and secure systems in the world, which enables us to respond very effectively to our customer needs.”

Pramod Deshpande, Vice President, Information Technology, Central Depository Services (India) Limited, India’s foremost securities depository for the Bombay Stock Exchange

CargoSmart Limited (Hong Kong)

“It is critical that CargoSmart’s customers have a smooth experience online. After implementing the EMC solution, we witnessed a remarkable improvement in the performance of our storage platforms. As a result, customers now benefit from faster response times and increased application accessibility. We also use a rock-solid business continuity solution from EMC with strong contingency provisioning for disaster recovery.”



Steve Siu, Chief Executive Officer, CargoSmart Limited, a leading application and integration service provider for the ocean container transportation industry

Information Resources (USA)



“Our customers’ appetite for information and their sophistication relative to using that information have grown exponentially. They require us to provide more data in our databases, more information, and more analytic insight. EMC has proven to be very valuable in creating the opportunity for us to vastly improve our operating profile. The overall EMC value proposition has increased to include dramatic capabilities in storage management and data center operations.”

Marshall Gibbs, CTO, Information Resources, Inc., a leading market information company to the consumer packaged goods, retail, and healthcare industries

Korea Exchange Bank (Korea)

“Our EMC tiered storage solution enables us to manage our IT infrastructure with fewer resources. We have also improved performance, capability, flexibility, and asset utilization, while accelerating issue resolution. Therefore, we’ve gained a competitive edge because we’re able to be more customer oriented by supporting the development of diversified financial products. EMC always exceeds our expectations and is a true business partner.”



Kim Young, Head of IT Operation Division, Korea Exchange Bank, the largest foreign exchange bank in Korea

Blue Rhino (USA)



“Our ability to gather specific and accurate data more rapidly than our competitors has enabled us to build stronger retailer and distributor relationships, increase consumer demand, and improve market share. Using EMC’s networked storage has enabled us to stretch our limited IT staff and still meet the demands of 100-percent data growth this year. Best of all, we haven’t had a single moment of storage-related downtime since day one. With all the changes we have made, that’s remarkable.”

Bob Travatello, CIO, Blue Rhino, the world’s leading provider of branded propane grill cylinder exchange services and related products

VMware Virtual Infrastructure: Virtual Is Better Than Real

VMware® virtual infrastructure software is used by more than 20,000 enterprises worldwide for server consolidation and containment, business continuity, development and test optimization, and desktop manageability and security. Using VMware software to meet complex business challenges such as utilization, availability, and flexibility, VMware customers have realized significant benefits, including lower total cost of ownership, higher return on investment, and improved service levels to their customers.



QUALCOMM (USA)

“VMware virtual infrastructure provides greater availability than ever before for our most critical applications. It gives us complete control of our virtual computing resources so we have the flexibility to quickly react to business demands. VMware’s VMotion technology has also given us the agility to perform hardware upgrades with no downtime to the systems running in virtual machines.”



Paul Poppleton, Senior Staff Engineer, QUALCOMM, a leader in the digital wireless communications field

ALSTOM (France)



“Our ITIL-based model of offering IT services to internal customers in a service catalog means that we have a very accurate view of the cost to our business. Using VMware virtual infrastructure, we can offer the same levels of service and more flexibility for up to 40-percent lower server and operating system costs.”

Rob Jones, Director of Technology, Northern Europe ALSTOM, a leading company that designs, builds, and services technologically advanced products and systems for the world’s energy and transport infrastructure

Abacus International (Singapore)

“As Asia Pacific’s leading travel facilitator, Abacus is constantly seeking out innovative solutions and taking bold steps to revolutionize the way we work. Innovation is VMware’s hallmark, and their software gives us an added competitive edge. With a full VMware virtual infrastructure in place, we can now match the right virtualization tool to the required application performance. This flexible and nimble approach helps us maintain our leadership in a competitive marketplace and meet our present and future business needs.”



Lim Lai Hock, Director, Solutions Division, Abacus International Pte Ltd, a leading travel facilitator in Asia Pacific

Purdue Pharma (USA)



“Purdue Pharma uses VMware virtual infrastructure to streamline server provisioning and management while meeting FDA regulations for a validated environment. VMware’s release of VMware Server now makes this technology more accessible; anyone who has installed desktop software can be up and running with virtual machines in a matter of minutes.”

Purdue Pharma L.P., a leading pharmaceutical company in the field of pain management

SELECTED EMC AWARDS





Who We Are

We are a leading technology company that is driven to perform, to partner, to execute. We go about our jobs with a passion for delivering results that exceed our customers' expectations for quality, service, innovation, and interaction. We pride ourselves on doing what's right and on putting our customers' best interests first. We lead change and change to lead. We are devoted to advancing our people, customers, industry, and community. We say what we mean and do what we say. We are EMC, where information lives®.



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This Overview contains "forward-looking statements" as defined under the Federal Securities Laws. Actual results could differ materially from those projected in the forward-looking statements as a result of certain risk factors, including but not limited to: (i) adverse changes in general economic or market conditions; (ii) delays or reductions in information technology spending; (iii) risks associated with acquisitions and investments, including the challenges and costs of integration, restructuring, and achieving anticipated synergies; (iv) competitive factors, including but not limited to pricing pressures and new product introductions; (v) the relative and varying rates of product price and component cost declines and the volume and mixture of product and services revenues; (vi) component and product quality and availability; (vii) the transition to new products, the uncertainty of customer acceptance of new product offerings, and rapid technological and market change; (viii) insufficient, excess, or obsolete inventory; (ix) war or acts of terrorism; (x) the ability to attract and retain highly qualified employees; (xi) fluctuating currency exchange rates; and (xii) other one-time events and other important factors disclosed previously and from time to time in EMC's filings with the U.S. Securities and Exchange Commission. EMC disclaims any obligation to update any such forward-looking statements after the date of this Overview.

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